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Market Trend Analyzer (MTA)

Report Sample Guide

MORTGAGE LENDER VERSION

MTA - Agent Overall Lender Fees Productivity Report

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Not For Distribution

Sales Summary From 1/1/2005 To 3/5/2006

Search: Territory Master by Zip Code 00001 00004

Agent/Office/Address	Total				Listing Side (LS)			Buying Side (BS)			Double Dip (DD)		
	# / Sales\$ / Avg\$ / Fees\$				# / Sales\$ / Fees\$			# / Sales\$ / Fee\$			# / Sales\$ / Fee\$		
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	2	\$2,900,000	\$1,450,000	\$41,325	1	\$1,650,000	\$23,513	0	\$0	\$0	1	\$1,250,000	\$17,813
Alice Paul - Equinox Realty Group, 811 78th St., Mesa 00001	3	\$763,239	\$254,413	\$10,876	0	\$0	\$0	3	\$763,239	\$10,876	0	\$0	\$0
David Fisher - Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	2	\$720,500	\$360,250	\$10,267	2	\$720,500	\$10,267	0	\$0	\$0	0	\$0	\$0
Phillip Mitchell - Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	2	\$709,800	\$354,900	\$10,115	2	\$709,800	\$10,115	0	\$0	\$0	0	\$0	\$0
Willis Jackson - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	3	\$639,900	\$213,300	\$9,119	1	\$129,900	\$1,851	0	\$0	\$0	2	\$510,000	\$7,268
Henry Ford - Coldwell Banker, 2335 15th Ln., Mesa 00001	2	\$507,800	\$253,900	\$7,236	1	\$208,000	\$2,964	1	\$299,800	\$4,272	0	\$0	\$0
Alex Hamilton - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004	2	\$507,500	\$253,750	\$7,232	1	\$380,000	\$5,415	1	\$127,500	\$1,817	0	\$0	\$0
Jesse Owens - Equinox Realty Group, 811 78th St., Mesa 00001	2	\$474,000	\$237,000	\$6,755	0	\$0	\$0	2	\$474,000	\$6,755	0	\$0	\$0
Maria Ramirez - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$386,500	\$386,500	\$5,508	0	\$0	\$0	0	\$0	\$0	1	\$386,500	\$5,508
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	2	\$386,000	\$193,000	\$5,501	2	\$386,000	\$5,501	0	\$0	\$0	0	\$0	\$0
Michael Whorten - Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	1	\$380,000	\$380,000	\$5,415	0	\$0	\$0	1	\$380,000	\$5,415	0	\$0	\$0
Jo Sullivan - Coldwell Banker, 2335 15th Ln., Mesa 00001	1	\$360,000	\$360,000	\$5,130	1	\$360,000	\$5,130	0	\$0	\$0	0	\$0	\$0
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	2	\$354,000	\$177,000	\$5,045	0	\$0	\$0	1	\$118,000	\$1,682	1	\$236,000	\$3,363
Barbara Bush - Coldwell Banker, 2335 15th Ln., Mesa 00001	2	\$309,027	\$154,514	\$4,404	1	\$110,000	\$1,568	1	\$199,027	\$2,836	0	\$0	\$0
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	1	\$215,000	\$215,000	\$3,064	0	\$0	\$0	0	\$0	\$0	1	\$215,000	\$3,064
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	2	\$214,800	\$107,400	\$3,061	0	\$0	\$0	1	\$159,800	\$2,277	1	\$55,000	\$784
Dan Sampson - Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	1	\$191,000	\$191,000	\$2,722	1	\$191,000	\$2,722	0	\$0	\$0	0	\$0	\$0
Sylvia List - Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	1	\$177,500	\$177,500	\$2,529	0	\$0	\$0	0	\$0	\$0	1	\$177,500	\$2,529
Maude Adams - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$170,000	\$170,000	\$2,423	1	\$170,000	\$2,423	0	\$0	\$0	0	\$0	\$0
Ben Franklin - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004	1	\$165,000	\$165,000	\$2,351	0	\$0	\$0	1	\$165,000	\$2,351	0	\$0	\$0
Andrew Jackson - Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe 00004	1	\$159,800	\$159,800	\$2,277	1	\$159,800	\$2,277	0	\$0	\$0	0	\$0	\$0
Abdul Aziz - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$159,000	\$159,000	\$2,266	1	\$159,000	\$2,266	0	\$0	\$0	0	\$0	\$0
Will Donohue - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$129,900	\$129,900	\$1,851	0	\$0	\$0	1	\$129,900	\$1,851	0	\$0	\$0
John Kennedy - Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe 00004	1	\$118,000	\$118,000	\$1,682	1	\$118,000	\$1,682	0	\$0	\$0	0	\$0	\$0
Mark Crouse - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$102,000	\$102,000	\$1,454	0	\$0	\$0	0	\$0	\$0	1	\$102,000	\$1,454
<i>Grand Total</i>	39	\$11,200,266	\$268,925	\$159,604	17	\$5,452,000	\$77,691	13	\$2,816,266	\$40,132	9	\$2,932,000	\$41,781

MTA - Agent Overall Lender Fees Productivity Report - Grouped by Office

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Sales Summary From 1/1/2005 To 3/5/2006

Search: Territory Master by Zip Code 00001 00004

Agent/Office/Address	Total # / Sales\$ / Avg\$ / Fees\$			Listing Side (LS) # / Sales\$ / Fees\$			Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$			
Coldwell Banker, 2335 15th Ln., Mesa 00001													
Henry Ford	2	\$507,800	\$253,900	\$7,236	1	\$208,000	\$2,964	1	\$299,800	\$4,272	0	\$0	\$0
Jo Sullivan	1	\$360,000	\$360,000	\$5,130	1	\$360,000	\$5,130	0	\$0	\$0	0	\$0	\$0
Barbara Bush	2	\$309,027	\$154,514	\$4,404	1	\$110,000	\$1,568	1	\$199,027	\$2,836	0	\$0	\$0
<i>Coldwell Banker Total</i>	5	\$1,176,827	\$256,138	\$16,770	3	\$678,000	\$9,662	2	\$498,827	\$7,108	0	\$0	\$0
Equinox Realty Group, 811 78th St., Mesa 00001													
Alice Paul	3	\$763,239	\$254,413	\$10,876	0	\$0	\$0	3	\$763,239	\$10,876	0	\$0	\$0
Jesse Owens	2	\$474,000	\$237,000	\$6,755	0	\$0	\$0	2	\$474,000	\$6,755	0	\$0	\$0
<i>Equinox Realty Group Total</i>	5	\$1,237,239	\$245,707	\$17,631	0	\$0	\$0	5	\$1,237,239	\$17,631	0	\$0	\$0
Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004													
David Fisher	2	\$720,500	\$360,250	\$10,267	2	\$720,500	\$10,267	0	\$0	\$0	0	\$0	\$0
Phillip Mitchell	2	\$709,800	\$354,900	\$10,115	2	\$709,800	\$10,115	0	\$0	\$0	0	\$0	\$0
Michael Whorten	1	\$380,000	\$380,000	\$5,415	0	\$0	\$0	1	\$380,000	\$5,415	0	\$0	\$0
Dan Sampson	1	\$191,000	\$191,000	\$2,722	1	\$191,000	\$2,722	0	\$0	\$0	0	\$0	\$0
Sylvia List	1	\$177,500	\$177,500	\$2,529	0	\$0	\$0	0	\$0	\$0	1	\$177,500	\$2,529
<i>Executives Realty Co. Total</i>	7	\$2,178,800	\$292,730	\$31,048	5	\$1,621,300	\$23,104	1	\$380,000	\$5,415	1	\$177,500	\$2,529
Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe 00004													
Andrew Jackson	1	\$159,800	\$159,800	\$2,277	1	\$159,800	\$2,277	0	\$0	\$0	0	\$0	\$0
John Kennedy	1	\$118,000	\$118,000	\$1,682	1	\$118,000	\$1,682	0	\$0	\$0	0	\$0	\$0
<i>Get R' Dun Realty Total</i>	2	\$277,800	\$138,900	\$3,959	2	\$277,800	\$3,959	0	\$0	\$0	0	\$0	\$0
RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004													
Alex Hamilton	2	\$507,500	\$253,750	\$7,232	1	\$380,000	\$5,415	1	\$127,500	\$1,817	0	\$0	\$0
Ben Franklin	1	\$165,000	\$165,000	\$2,351	0	\$0	\$0	1	\$165,000	\$2,351	0	\$0	\$0
<i>RE/MAX Total</i>	3	\$672,500	\$209,375	\$9,583	1	\$380,000	\$5,415	2	\$292,500	\$4,168	0	\$0	\$0
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001													
Matthew Winters	2	\$386,000	\$193,000	\$5,501	2	\$386,000	\$5,501	0	\$0	\$0	0	\$0	\$0
Nathan Cannon	2	\$354,000	\$177,000	\$5,045	0	\$0	\$0	1	\$118,000	\$1,682	1	\$236,000	\$3,363
Greg Pacheco	1	\$215,000	\$215,000	\$3,064	0	\$0	\$0	0	\$0	\$0	1	\$215,000	\$3,064
<i>Re/max Homes Total</i>	5	\$955,000	\$195,000	\$13,609	2	\$386,000	\$5,501	1	\$118,000	\$1,682	2	\$451,000	\$6,427
The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004													
Willis Jackson	3	\$639,900	\$213,300	\$9,119	1	\$129,900	\$1,851	0	\$0	\$0	2	\$510,000	\$7,268
Maria Ramirez	1	\$386,500	\$386,500	\$5,508	0	\$0	\$0	0	\$0	\$0	1	\$386,500	\$5,508
Maude Adams	1	\$170,000	\$170,000	\$2,423	1	\$170,000	\$2,423	0	\$0	\$0	0	\$0	\$0
Abdul Aziz	1	\$159,000	\$159,000	\$2,266	1	\$159,000	\$2,266	0	\$0	\$0	0	\$0	\$0
Will Donohue	1	\$129,900	\$129,900	\$1,851	0	\$0	\$0	1	\$129,900	\$1,851	0	\$0	\$0
Mark Crouse	1	\$102,000	\$102,000	\$1,454	0	\$0	\$0	0	\$0	\$0	1	\$102,000	\$1,454
<i>The Best Real Estate Total</i>	8	\$1,587,300	\$193,450	\$22,619	3	\$458,900	\$6,539	1	\$129,900	\$1,851	4	\$998,500	\$14,229

MTA - Agent Overall Lender Fees Productivity Report - Grouped by City

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Agent/Office/Address	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fees\$			Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
Mesa													
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	2	\$2,900,000	\$1,450,000	\$41,325	1	\$1,650,000	\$23,513	0	\$0	\$0	1	\$1,250,000	\$17,813
Alice Paul - Equinox Realty Group, 811 78th St., 00001	3	\$763,239	\$254,413	\$10,876	0	\$0	\$0	3	\$763,239	\$10,876	0	\$0	\$0
Henry Ford - Coldwell Banker, 2335 15th Ln., 00001	2	\$507,800	\$253,900	\$7,236	1	\$208,000	\$2,964	1	\$299,800	\$4,272	0	\$0	\$0
Jesse Owens - Equinox Realty Group, 811 78th St., 00001	2	\$474,000	\$237,000	\$6,755	0	\$0	\$0	2	\$474,000	\$6,755	0	\$0	\$0
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	2	\$386,000	\$193,000	\$5,501	2	\$386,000	\$5,501	0	\$0	\$0	0	\$0	\$0
Jo Sullivan - Coldwell Banker, 2335 15th Ln., 00001	1	\$360,000	\$360,000	\$5,130	1	\$360,000	\$5,130	0	\$0	\$0	0	\$0	\$0
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	2	\$354,000	\$177,000	\$5,045	0	\$0	\$0	1	\$118,000	\$1,682	1	\$236,000	\$3,363
Barbara Bush - Coldwell Banker, 2335 15th Ln., 00001	2	\$309,027	\$154,514	\$4,404	1	\$110,000	\$1,568	1	\$199,027	\$2,836	0	\$0	\$0
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	1	\$215,000	\$215,000	\$3,064	0	\$0	\$0	0	\$0	\$0	1	\$215,000	\$3,064
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	2	\$214,800	\$107,400	\$3,061	0	\$0	\$0	1	\$159,800	\$2,277	1	\$55,000	\$784
<i>Mesa Total</i>	19	\$6,483,866	\$340,223	\$92,395	6	\$2,013,866	\$28,698	9	\$2,013,866	\$28,698	4	\$1,756,000	\$25,023
Tempe													
David Fisher - Executives Realty Co., 10640 N 28th Dr #5, 00004	2	\$720,500	\$360,250	\$10,267	2	\$720,500	\$10,267	0	\$0	\$0	0	\$0	\$0
Phillip Mitchell - Executives Realty Co., 10640 N 28th Dr #5, 00004	2	\$709,800	\$354,900	\$10,115	2	\$709,800	\$10,115	0	\$0	\$0	0	\$0	\$0
Willis Jackson - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	3	\$639,900	\$213,300	\$9,119	1	\$129,900	\$1,851	0	\$0	\$0	2	\$510,000	\$7,268
Alex Hamilton - RE/MAX, 1142 N. Kyrene Ave. #22, 00004	2	\$507,500	\$253,750	\$7,232	1	\$380,000	\$5,415	1	\$127,500	\$1,817	0	\$0	\$0
Maria Ramirez - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$386,500	\$386,500	\$5,508	0	\$0	\$0	0	\$0	\$0	1	\$386,500	\$5,508
Michael Whorten - Executives Realty Co., 10640 N 28th Dr #5, 00004	1	\$380,000	\$380,000	\$5,415	0	\$0	\$0	1	\$380,000	\$5,415	0	\$0	\$0
Dan Sampson - Executives Realty Co., 10640 N 28th Dr #5, 00004	1	\$191,000	\$191,000	\$2,722	1	\$191,000	\$2,722	0	\$0	\$0	0	\$0	\$0
Sylvia List - Executives Realty Co., 10640 N 28th Dr #5, 00004	1	\$177,500	\$177,500	\$2,529	0	\$0	\$0	0	\$0	\$0	1	\$177,500	\$2,529
Maude Adams - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$170,000	\$170,000	\$2,423	1	\$170,000	\$2,423	0	\$0	\$0	0	\$0	\$0
Ben Franklin - RE/MAX, 1142 N. Kyrene Ave. #22, 00004	1	\$165,000	\$165,000	\$2,351	0	\$0	\$0	1	\$165,000	\$2,351	0	\$0	\$0
Andrew Jackson - Get R' Dun Realty, 5800 W. Baseline Rd. #300, 00004	1	\$159,800	\$159,800	\$2,277	1	\$159,800	\$2,277	0	\$0	\$0	0	\$0	\$0
Abdul Aziz - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$159,000	\$159,000	\$2,266	1	\$159,000	\$2,266	0	\$0	\$0	0	\$0	\$0
Will Donohue - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$129,900	\$129,900	\$1,851	0	\$0	\$0	1	\$129,900	\$1,851	0	\$0	\$0
John Kennedy - Get R' Dun Realty, 5800 W. Baseline Rd. #300, 00004	1	\$118,000	\$118,000	\$1,682	1	\$118,000	\$1,682	0	\$0	\$0	0	\$0	\$0
Mark Crouse - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$102,000	\$102,000	\$1,454	0	\$0	\$0	0	\$0	\$0	1	\$102,000	\$1,454
<i>Tempe Total</i>	20	\$4,716,400	\$221,393	\$67,209	11	\$802,400	\$11,434	4	\$802,400	\$11,434	5	\$1,176,000	\$16,758
<i>Grand Total</i>	39	\$11,200,266	\$268,925	\$159,604	17	\$5,452,000	\$77,691	13	\$2,816,266	\$40,132	9	\$2,932,000	\$41,781

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00004													
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Phillip Mitchell - Executives Realty Co., 10640 N 28th Dr #5, Tempe	2	\$709,800	\$354,900	\$10,115	2	\$709,800	\$10,115	0	\$0	\$0	0	\$0	\$0
Willis Jackson - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	3	\$639,900	\$213,300	\$9,119	1	\$129,900	\$1,851	0	\$0	\$0	2	\$510,000	\$7,268
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Maria Ramirez - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$386,500	\$386,500	\$5,508	0	\$0	\$0	0	\$0	\$0	1	\$386,500	\$5,508
Michael Whorten - Executives Realty Co., 10640 N 28th Dr #5, Tempe	1	\$380,000	\$380,000	\$5,415	0	\$0	\$0	1	\$380,000	\$5,415	0	\$0	\$0
Dan Sampson - Executives Realty Co., 10640 N 28th Dr #5, Tempe	1	\$191,000	\$191,000	\$2,722	1	\$191,000	\$2,722	0	\$0	\$0	0	\$0	\$0
Sylvia List - Executives Realty Co., 10640 N 28th Dr #5, Tempe	1	\$177,500	\$177,500	\$2,529	0	\$0	\$0	0	\$0	\$0	1	\$177,500	\$2,529
Maude Adams - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$170,000	\$170,000	\$2,423	1	\$170,000	\$2,423	0	\$0	\$0	0	\$0	\$0
Ben Franklin - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe	1	\$165,000	\$165,000	\$2,351	0	\$0	\$0	1	\$165,000	\$2,351	0	\$0	\$0
Andrew Jackson - Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe	1	\$159,800	\$159,800	\$2,277	1	\$159,800	\$2,277	0	\$0	\$0	0	\$0	\$0
Abdul Aziz - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$159,000	\$159,000	\$2,266	1	\$159,000	\$2,266	0	\$0	\$0	0	\$0	\$0
Will Donohue - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$129,900	\$129,900	\$1,851	0	\$0	\$0	1	\$129,900	\$1,851	0	\$0	\$0
John Kennedy - Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe	1	\$118,000	\$118,000	\$1,682	1	\$118,000	\$1,682	0	\$0	\$0	0	\$0	\$0
Mark Crouse - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$102,000	\$102,000	\$1,454	0	\$0	\$0	0	\$0	\$0	1	\$102,000	\$1,454
<i>00004 Total</i>	20	\$4,716,400	\$221,393	\$67,209	11	\$2,738,000	\$39,017	4	\$802,400	\$11,434	5	\$1,176,000	\$16,758
<i>Grand Total</i>	39	\$11,200,266	\$268,925	\$159,604	17	\$5,452,000	\$77,691	13	\$2,816,266	\$40,132	9	\$2,932,000	\$41,781

MTA - Agent List Side Lender Fees Productivity Report

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Sales Summary From 1/1/2005 To 3/5/2006

Search: Territory Master by Zip Code 00001 00004

Agent/Office/Address	Total			Listing Side (LS)			Double Dip (DD)			
	#	Sales\$	Avg\$ / Fees\$	#	Sales\$	Fees\$	#	Sales\$	Fees\$	
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	2	\$2,900,000	\$1,450,000	\$41,325	1	\$1,650,000	\$23,513	1	\$1,250,000	\$17,813
David Fisher - Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	2	\$720,500	\$360,250	\$10,267	2	\$720,500	\$10,267	0	\$0	\$0
Phillip Mitchell - Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	2	\$709,800	\$354,900	\$10,115	2	\$709,800	\$10,115	0	\$0	\$0
Maria Ramirez - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$386,500	\$386,500	\$5,508	0	\$0	\$0	1	\$386,500	\$5,508
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	2	\$386,000	\$193,000	\$5,501	2	\$386,000	\$5,501	0	\$0	\$0
Alex Hamilton - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004	1	\$380,000	\$380,000	\$5,415	1	\$380,000	\$5,415	0	\$0	\$0
Jo Sullivan - Coldwell Banker, 2335 15th Ln., Mesa 00001	1	\$360,000	\$360,000	\$5,130	1	\$360,000	\$5,130	0	\$0	\$0
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	1	\$236,000	\$236,000	\$3,363	0	\$0	\$0	1	\$236,000	\$3,363
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	1	\$215,000	\$215,000	\$3,064	0	\$0	\$0	1	\$215,000	\$3,064
Henry Ford - Coldwell Banker, 2335 15th Ln., Mesa 00001	1	\$208,000	\$208,000	\$2,964	1	\$208,000	\$2,964	0	\$0	\$0
Dan Sampson - Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	1	\$191,000	\$191,000	\$2,722	1	\$191,000	\$2,722	0	\$0	\$0
Sylvia List - Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	1	\$177,500	\$177,500	\$2,529	0	\$0	\$0	1	\$177,500	\$2,529
Maude Adams - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$170,000	\$170,000	\$2,423	1	\$170,000	\$2,423	0	\$0	\$0
Andrew Jackson - Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe 00004	1	\$159,800	\$159,800	\$2,277	1	\$159,800	\$2,277	0	\$0	\$0
Abdul Aziz - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$159,000	\$159,000	\$2,266	1	\$159,000	\$2,266	0	\$0	\$0
Willis Jackson - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$129,900	\$129,900	\$1,851	1	\$129,900	\$1,851	0	\$0	\$0
John Kennedy - Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe 00004	1	\$118,000	\$118,000	\$1,682	1	\$118,000	\$1,682	0	\$0	\$0
Barbara Bush - Coldwell Banker, 2335 15th Ln., Mesa 00001	1	\$110,000	\$110,000	\$1,568	1	\$110,000	\$1,568	0	\$0	\$0
Mark Crouse - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$102,000	\$102,000	\$1,454	0	\$0	\$0	1	\$102,000	\$1,454
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	1	\$55,000	\$55,000	\$784	0	\$0	\$0	1	\$55,000	\$784
Will Donohue - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	0	\$0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
Michael Whorten - Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	0	\$0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
Ben Franklin - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004	0	\$0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
Jesse Owens - Equinox Realty Group, 811 78th St., Mesa 00001	0	\$0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
Alice Paul - Equinox Realty Group, 811 78th St., Mesa 00001	0	\$0	\$0	\$0	0	\$0	\$0	0	\$0	\$0
<i>Grand Total</i>	24	\$7,874,000	\$328,083	\$112,205	17	\$5,452,000	\$77,691	7	\$2,422,000	\$34,514

MTA - Agent List Side Lender Fees Productivity Report - Grouped by Office

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Not For Distribution

Sales Summary From 1/1/2005 To 3/5/2006

Search: Territory Master by Zip Code 00001 00004

Agent/Office/Address	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
Coldwell Banker, 2335 15th Ln., Mesa 00001										
Jo Sullivan	1	\$360,000	\$360,000	\$5,130	1	\$360,000	\$5,130	0	\$0	\$0
Henry Ford	1	\$208,000	\$208,000	\$2,964	1	\$208,000	\$2,964	0	\$0	\$0
Barbara Bush	1	\$110,000	\$110,000	\$1,568	1	\$110,000	\$1,568	0	\$0	\$0
<i>Coldwell Banker Total</i>	3	\$678,000	\$226,000	\$9,662	3	\$678,000	\$9,662	0	\$0	\$0
Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004										
David Fisher	2	\$720,500	\$360,250	\$10,267	2	\$720,500	\$10,267	0	\$0	\$0
Phillip Mitchell	2	\$709,800	\$354,900	\$10,115	2	\$709,800	\$10,115	0	\$0	\$0
Dan Sampson	1	\$191,000	\$191,000	\$2,722	1	\$191,000	\$2,722	0	\$0	\$0
Sylvia List	1	\$177,500	\$177,500	\$2,529	0	\$0	\$0	1	\$177,500	\$2,529
<i>Executives Realty Co. Total</i>	6	\$1,798,800	\$299,800	\$25,633	5	\$1,621,300	\$23,104	1	\$177,500	\$2,529
Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe 00004										
Andrew Jackson	1	\$159,800	\$159,800	\$2,277	1	\$159,800	\$2,277	0	\$0	\$0
John Kennedy	1	\$118,000	\$118,000	\$1,682	1	\$118,000	\$1,682	0	\$0	\$0
<i>Get R' Dun Realty Total</i>	2	\$277,800	\$138,900	\$3,959	2	\$277,800	\$3,959	0	\$0	\$0
RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004										
Alex Hamilton	1	\$380,000	\$380,000	\$5,415	1	\$380,000	\$5,415	0	\$0	\$0
<i>RE/MAX Total</i>	1	\$380,000	\$380,000	\$5,415	1	\$380,000	\$5,415	0	\$0	\$0
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001										
Matthew Winters	2	\$386,000	\$193,000	\$5,501	2	\$386,000	\$5,501	0	\$0	\$0
Nathan Cannon	1	\$236,000	\$236,000	\$3,363	0	\$0	\$0	1	\$236,000	\$3,363
Greg Pacheco	1	\$215,000	\$215,000	\$3,064	0	\$0	\$0	1	\$215,000	\$3,064
<i>Re/max Homes Total</i>	4	\$837,000	\$209,250	\$11,927	2	\$386,000	\$5,501	2	\$451,000	\$6,427
The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004										
Maria Ramirez	1	\$386,500	\$386,500	\$5,508	0	\$0	\$0	1	\$386,500	\$5,508
Maude Adams	1	\$170,000	\$170,000	\$2,423	1	\$170,000	\$2,423	0	\$0	\$0
Abdul Aziz	1	\$159,000	\$159,000	\$2,266	1	\$159,000	\$2,266	0	\$0	\$0
Willis Jackson	1	\$129,900	\$129,900	\$1,851	1	\$129,900	\$1,851	0	\$0	\$0
Mark Crouse	1	\$102,000	\$102,000	\$1,454	0	\$0	\$0	1	\$102,000	\$1,454
<i>The Best Real Estate Total</i>	5	\$947,400	\$189,480	\$13,500	3	\$458,900	\$6,539	2	\$488,500	\$6,961
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001										
Percy Matthews	2	\$2,900,000	\$1,450,000	\$41,325	1	\$1,650,000	\$23,513	1	\$1,250,000	\$17,813
Charles Strickland	1	\$55,000	\$55,000	\$784	0	\$0	\$0	1	\$55,000	\$784
<i>The MTA Group Realty Total</i>	3	\$2,955,000	\$985,000	\$42,109	1	\$1,650,000	\$23,513	2	\$1,305,000	\$18,596
<i>Grand Total</i>	24	\$7,874,000	\$328,083	\$112,205	17	\$5,452,000	\$77,691	7	\$2,422,000	\$34,514

MTA - Agent List Side Lender Fees Productivity Report - Grouped by City

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Sales Summary From 1/1/2005 To 3/5/2006

Search: Territory Master by Zip Code 00001 00004

Agent/Office/Address	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
Mesa										
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	2	\$2,900,000	\$1,450,000	\$41,325	1	\$1,650,000	\$23,513	1	\$1,250,000	\$17,813
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	2	\$386,000	\$193,000	\$5,501	2	\$386,000	\$5,501	0	\$0	\$0
Jo Sullivan - Coldwell Banker, 2335 15th Ln., 00001	1	\$360,000	\$360,000	\$5,130	1	\$360,000	\$5,130	0	\$0	\$0
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	1	\$236,000	\$236,000	\$3,363	0	\$0	\$0	1	\$236,000	\$3,363
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	1	\$215,000	\$215,000	\$3,064	0	\$0	\$0	1	\$215,000	\$3,064
Henry Ford - Coldwell Banker, 2335 15th Ln., 00001	1	\$208,000	\$208,000	\$2,964	1	\$208,000	\$2,964	0	\$0	\$0
Barbara Bush - Coldwell Banker, 2335 15th Ln., 00001	1	\$110,000	\$110,000	\$1,568	1	\$110,000	\$1,568	0	\$0	\$0
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	1	\$55,000	\$55,000	\$784	0	\$0	\$0	1	\$55,000	\$784
<i>Mesa Total</i>	10	\$4,470,000	\$447,000	\$63,698	6	\$2,714,000	\$38,675	4	\$1,756,000	\$25,023
Tempe										
David Fisher - Executives Realty Co., 10640 N 28th Dr #5, 00004	2	\$720,500	\$360,250	\$10,267	2	\$720,500	\$10,267	0	\$0	\$0
Phillip Mitchell - Executives Realty Co., 10640 N 28th Dr #5, 00004	2	\$709,800	\$354,900	\$10,115	2	\$709,800	\$10,115	0	\$0	\$0
María Ramirez - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$386,500	\$386,500	\$5,508	0	\$0	\$0	1	\$386,500	\$5,508
Alex Hamilton - RE/MAX, 1142 N. Kyrene Ave. #22, 00004	1	\$380,000	\$380,000	\$5,415	1	\$380,000	\$5,415	0	\$0	\$0
Dan Sampson - Executives Realty Co., 10640 N 28th Dr #5, 00004	1	\$191,000	\$191,000	\$2,722	1	\$191,000	\$2,722	0	\$0	\$0
Sylvia List - Executives Realty Co., 10640 N 28th Dr #5, 00004	1	\$177,500	\$177,500	\$2,529	0	\$0	\$0	1	\$177,500	\$2,529
Maude Adams - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$170,000	\$170,000	\$2,423	1	\$170,000	\$2,423	0	\$0	\$0
Andrew Jackson - Get R' Dun Realty, 5800 W. Baseline Rd. #300, 00004	1	\$159,800	\$159,800	\$2,277	1	\$159,800	\$2,277	0	\$0	\$0
Abdul Aziz - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$159,000	\$159,000	\$2,266	1	\$159,000	\$2,266	0	\$0	\$0
Willis Jackson - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$129,900	\$129,900	\$1,851	1	\$129,900	\$1,851	0	\$0	\$0
John Kennedy - Get R' Dun Realty, 5800 W. Baseline Rd. #300, 00004	1	\$118,000	\$118,000	\$1,682	1	\$118,000	\$1,682	0	\$0	\$0
Mark Crouse - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$102,000	\$102,000	\$1,454	0	\$0	\$0	1	\$102,000	\$1,454
<i>Tempe Total</i>	14	\$3,404,000	\$243,143	\$48,507	11	\$2,738,000	\$39,017	3	\$666,000	\$9,491
<i>Grand Total</i>	24	\$7,874,000	\$328,083	\$112,205	17	\$5,452,000	\$77,691	7	\$2,422,000	\$34,514

MTA - Agent List Side Lender Fees Productivity Report - Grouped by Zip Code

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Sales Summary From 1/1/2005 To 3/5/2006

Search: Territory Master by Zip Code 00001 00004

Agent	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
00001										
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	2	\$2,900,000	\$1,450,000	\$41,325	1	\$1,650,000	\$23,513	1	\$1,250,000	\$17,813
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	2	\$386,000	\$193,000	\$5,501	2	\$386,000	\$5,501	0	\$0	\$0
Jo Sullivan - Coldwell Banker, 2335 15th Ln., Mesa	1	\$360,000	\$360,000	\$5,130	1	\$360,000	\$5,130	0	\$0	\$0
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	1	\$236,000	\$236,000	\$3,363	0	\$0	\$0	1	\$236,000	\$3,363
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	1	\$215,000	\$215,000	\$3,064	0	\$0	\$0	1	\$215,000	\$3,064
Henry Ford - Coldwell Banker, 2335 15th Ln., Mesa	1	\$208,000	\$208,000	\$2,964	1	\$208,000	\$2,964	0	\$0	\$0
Barbara Bush - Coldwell Banker, 2335 15th Ln., Mesa	1	\$110,000	\$110,000	\$1,568	1	\$110,000	\$1,568	0	\$0	\$0
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	1	\$55,000	\$55,000	\$784	0	\$0	\$0	1	\$55,000	\$784
<i>00001 Total</i>	10	\$4,470,000	\$447,000	\$63,698	6	\$2,714,000	\$38,675	4	\$1,756,000	\$25,023
00004										
David Fisher - Executives Realty Co., 10640 N 28th Dr #5, Tempe	2	\$720,500	\$360,250	\$10,267	2	\$720,500	\$10,267	0	\$0	\$0
Phillip Mitchell - Executives Realty Co., 10640 N 28th Dr #5, Tempe	2	\$709,800	\$354,900	\$10,115	2	\$709,800	\$10,115	0	\$0	\$0
María Ramirez - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$386,500	\$386,500	\$5,508	0	\$0	\$0	1	\$386,500	\$5,508
Alex Hamilton - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe	1	\$380,000	\$380,000	\$5,415	1	\$380,000	\$5,415	0	\$0	\$0
Dan Sampson - Executives Realty Co., 10640 N 28th Dr #5, Tempe	1	\$191,000	\$191,000	\$2,722	1	\$191,000	\$2,722	0	\$0	\$0
Sylvia List - Executives Realty Co., 10640 N 28th Dr #5, Tempe	1	\$177,500	\$177,500	\$2,529	0	\$0	\$0	1	\$177,500	\$2,529
Maude Adams - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$170,000	\$170,000	\$2,423	1	\$170,000	\$2,423	0	\$0	\$0
Andrew Jackson - Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe	1	\$159,800	\$159,800	\$2,277	1	\$159,800	\$2,277	0	\$0	\$0
Abdul Aziz - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$159,000	\$159,000	\$2,266	1	\$159,000	\$2,266	0	\$0	\$0
Willis Jackson - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$129,900	\$129,900	\$1,851	1	\$129,900	\$1,851	0	\$0	\$0
John Kennedy - Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe	1	\$118,000	\$118,000	\$1,682	1	\$118,000	\$1,682	0	\$0	\$0
Mark Crouse - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$102,000	\$102,000	\$1,454	0	\$0	\$0	1	\$102,000	\$1,454
<i>00004 Total</i>	14	\$3,404,000	\$243,143	\$48,507	11	\$2,738,000	\$39,017	3	\$666,000	\$9,491
<i>Grand Total</i>	24	\$7,874,000	\$328,083	\$112,205	17	\$5,452,000	\$77,691	7	\$2,422,000	\$34,514

MTA - Agent Buy Side Lender Fees Productivity Report

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Sales Summary From 1/1/2005 To 3/5/2006

Search: Territory Master by Zip Code 00001 00004

Agent/Office/Address	Total			Buying Side (BS)			Double Dip (DD)			
	#	Sales\$	Avg\$ / Fees\$	#	Sales\$	Fee\$	#	Sales\$	Fee\$	
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	1	\$1,250,000	\$1,250,000	\$17,813	0	\$0	\$0	1	\$1,250,000	\$17,813
Alice Paul - Equinox Realty Group, 811 78th St., Mesa 00001	2	\$567,500	\$283,750	\$8,087	2	\$567,500	\$8,087	0	\$0	\$0
Jesse Owens - Equinox Realty Group, 811 78th St., Mesa 00001	2	\$474,000	\$237,000	\$6,755	2	\$474,000	\$6,755	0	\$0	\$0
Maria Ramirez - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$386,500	\$386,500	\$5,508	0	\$0	\$0	1	\$386,500	\$5,508
Michael Whorten - Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	1	\$380,000	\$380,000	\$5,415	1	\$380,000	\$5,415	0	\$0	\$0
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	2	\$354,000	\$177,000	\$5,045	1	\$118,000	\$1,682	1	\$236,000	\$3,363
Henry Ford - Coldwell Banker, 2335 15th Ln., Mesa 00001	1	\$299,800	\$299,800	\$4,272	1	\$299,800	\$4,272	0	\$0	\$0
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	1	\$215,000	\$215,000	\$3,064	0	\$0	\$0	1	\$215,000	\$3,064
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	2	\$214,800	\$107,400	\$3,061	1	\$159,800	\$2,277	1	\$55,000	\$784
Sylvia List - Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	1	\$177,500	\$177,500	\$2,529	0	\$0	\$0	1	\$177,500	\$2,529
Ben Franklin - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004	1	\$165,000	\$165,000	\$2,351	1	\$165,000	\$2,351	0	\$0	\$0
Will Donohue - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$129,900	\$129,900	\$1,851	1	\$129,900	\$1,851	0	\$0	\$0
Alex Hamilton - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004	1	\$127,500	\$127,500	\$1,817	1	\$127,500	\$1,817	0	\$0	\$0
Mark Crouse - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	1	\$102,000	\$102,000	\$1,454	0	\$0	\$0	1	\$102,000	\$1,454
<i>Grand Total</i>	18	\$4,843,500	\$269,083	\$69,020	11	\$2,421,500	\$34,506	7	\$2,422,000	\$34,514

MTA - Agent Buy Side Lender Fees Productivity Report - Grouped by Office

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Sales Summary From 1/1/2005 To 3/5/2006

Search: Territory Master by Zip Code 00001 00004

Agent/Office/Address	Total # / Sales\$ / Avg\$ / Fees\$				Buying Side (BS) # / Sales\$ / Fee\$		Double Dip (DD) # / Sales\$ / Fee\$												
Coldwell Banker, 2335 15th Ln., Mesa 00001																			
Henry Ford	1	\$299,800	\$299,800	\$4,272	1	\$299,800	\$4,272	0	\$0	\$0									
<i>Coldwell Banker Total</i>										1	\$299,800	\$299,800	\$4,272	1	\$299,800	\$4,272	0	\$0	\$0
Equinox Realty Group, 811 78th St., Mesa 00001																			
Alice Paul	2	\$567,500	\$283,750	\$8,087	2	\$567,500	\$8,087	0	\$0	\$0									
Jesse Owens	2	\$474,000	\$237,000	\$6,755	2	\$474,000	\$6,755	0	\$0	\$0									
<i>Equinox Realty Group Total</i>										4	\$1,041,500	\$260,375	\$14,841	4	\$1,041,500	\$14,841	0	\$0	\$0
Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004																			
Michael Whorten	1	\$380,000	\$380,000	\$5,415	1	\$380,000	\$5,415	0	\$0	\$0									
Sylvia List	1	\$177,500	\$177,500	\$2,529	0	\$0	\$0	1	\$177,500	\$2,529									
<i>Executives Realty Co. Total</i>										2	\$557,500	\$278,750	\$7,944	1	\$380,000	\$5,415	1	\$177,500	\$2,529
RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004																			
Ben Franklin	1	\$165,000	\$165,000	\$2,351	1	\$165,000	\$2,351	0	\$0	\$0									
Alex Hamilton	1	\$127,500	\$127,500	\$1,817	1	\$127,500	\$1,817	0	\$0	\$0									
<i>RE/MAX Total</i>										2	\$292,500	\$146,250	\$4,168	2	\$292,500	\$4,168	0	\$0	\$0
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001																			
Nathan Cannon	2	\$354,000	\$177,000	\$5,045	1	\$118,000	\$1,682	1	\$236,000	\$3,363									
Greg Pacheco	1	\$215,000	\$215,000	\$3,064	0	\$0	\$0	1	\$215,000	\$3,064									
<i>Re/max Homes Total</i>										3	\$569,000	\$189,667	\$8,108	1	\$118,000	\$1,682	2	\$451,000	\$6,427
The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004																			
Maria Ramirez	1	\$386,500	\$386,500	\$5,508	0	\$0	\$0	1	\$386,500	\$5,508									
Will Donohue	1	\$129,900	\$129,900	\$1,851	1	\$129,900	\$1,851	0	\$0	\$0									
Mark Crouse	1	\$102,000	\$102,000	\$1,454	0	\$0	\$0	1	\$102,000	\$1,454									
<i>The Best Real Estate Total</i>										3	\$618,400	\$206,133	\$8,812	1	\$129,900	\$1,851	2	\$488,500	\$6,961
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001																			
Percy Matthews	1	\$1,250,000	\$1,250,000	\$17,813	0	\$0	\$0	1	\$1,250,000	\$17,813									
Charles Strickland	2	\$214,800	\$107,400	\$3,061	1	\$159,800	\$2,277	1	\$55,000	\$784									
<i>The MTA Group Realty Total</i>										3	\$1,464,800	\$488,267	\$20,873	1	\$159,800	\$2,277	2	\$1,305,000	\$18,596
<i>Grand Total</i>										18	\$4,843,500	\$269,083	\$69,020	11	\$2,421,500	\$34,506	7	\$2,422,000	\$34,514

MTA - Agent Buy Side Lender Fees Productivity Report - Grouped by City

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Sales Summary From 1/1/2005 To 3/5/2006

Search: Territory Master by Zip Code 00001 00004

Agent/Office/Address		Total # / Sales\$ / Avg\$ / Fees\$			Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
Mesa										
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	1	\$1,250,000	\$1,250,000	\$17,813	0	\$0	\$0	1	\$1,250,000	\$17,813
Alice Paul - Equinox Realty Group, 811 78th St., 00001	2	\$567,500	\$283,750	\$8,087	2	\$567,500	\$8,087	0	\$0	\$0
Jesse Owens - Equinox Realty Group, 811 78th St., 00001	2	\$474,000	\$237,000	\$6,755	2	\$474,000	\$6,755	0	\$0	\$0
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	2	\$354,000	\$177,000	\$5,045	1	\$118,000	\$1,682	1	\$236,000	\$3,363
Henry Ford - Coldwell Banker, 2335 15th Ln., 00001	1	\$299,800	\$299,800	\$4,272	1	\$299,800	\$4,272	0	\$0	\$0
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	1	\$215,000	\$215,000	\$3,064	0	\$0	\$0	1	\$215,000	\$3,064
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	2	\$214,800	\$107,400	\$3,061	1	\$159,800	\$2,277	1	\$55,000	\$784
<i>Mesa Total</i>	11	\$3,375,100	\$306,827	\$48,095	7	\$1,619,100	\$23,072	4	\$1,756,000	\$25,023
Tempe										
Maria Ramirez - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$386,500	\$386,500	\$5,508	0	\$0	\$0	1	\$386,500	\$5,508
Michael Whorten - Executives Realty Co., 10640 N 28th Dr #5, 00004	1	\$380,000	\$380,000	\$5,415	1	\$380,000	\$5,415	0	\$0	\$0
Sylvia List - Executives Realty Co., 10640 N 28th Dr #5, 00004	1	\$177,500	\$177,500	\$2,529	0	\$0	\$0	1	\$177,500	\$2,529
Ben Franklin - RE/MAX, 1142 N. Kyrene Ave. #22, 00004	1	\$165,000	\$165,000	\$2,351	1	\$165,000	\$2,351	0	\$0	\$0
Will Donohue - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$129,900	\$129,900	\$1,851	1	\$129,900	\$1,851	0	\$0	\$0
Alex Hamilton - RE/MAX, 1142 N. Kyrene Ave. #22, 00004	1	\$127,500	\$127,500	\$1,817	1	\$127,500	\$1,817	0	\$0	\$0
Mark Crouse - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	1	\$102,000	\$102,000	\$1,454	0	\$0	\$0	1	\$102,000	\$1,454
<i>Tempe Total</i>	7	\$1,468,400	\$209,771	\$20,925	4	\$802,400	\$11,434	3	\$666,000	\$9,491
<i>Grand Total</i>	18	\$4,843,500	\$269,083	\$69,020	11	\$2,421,500	\$34,506	7	\$2,422,000	\$34,514

MTA - Agent Buy Side Lender Fees Productivity Report - Grouped by Zip Code

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Sales Summary From 1/1/2005 To 3/5/2006

Search: Territory Master by Zip Code 00001 00004

Agent		Total # / Sales\$ / Avg\$ / Fees\$			Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$			
00001											
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	1	\$1,250,000	\$1,250,000	\$17,813	0	\$0	\$0	1	\$1,250,000	\$17,813	
Alice Paul - Equinox Realty Group, 811 78th St., Mesa	2	\$567,500	\$283,750	\$8,087	2	\$567,500	\$8,087	0	\$0	\$0	
Jesse Owens - Equinox Realty Group, 811 78th St., Mesa	2	\$474,000	\$237,000	\$6,755	2	\$474,000	\$6,755	0	\$0	\$0	
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	2	\$354,000	\$177,000	\$5,045	1	\$118,000	\$1,682	1	\$236,000	\$3,363	
Henry Ford - Coldwell Banker, 2335 15th Ln., Mesa	1	\$299,800	\$299,800	\$4,272	1	\$299,800	\$4,272	0	\$0	\$0	
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	1	\$215,000	\$215,000	\$3,064	0	\$0	\$0	1	\$215,000	\$3,064	
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	2	\$214,800	\$107,400	\$3,061	1	\$159,800	\$2,277	1	\$55,000	\$784	
	<i>00001 Total</i>	<i>11</i>	<i>\$3,375,100</i>	<i>\$306,827</i>	<i>\$48,095</i>	<i>7</i>	<i>\$1,619,100</i>	<i>\$23,072</i>	<i>4</i>	<i>\$1,756,000</i>	<i>\$25,023</i>
00004											
Maria Ramirez - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$386,500	\$386,500	\$5,508	0	\$0	\$0	1	\$386,500	\$5,508	
Michael Whorten - Executives Realty Co., 10640 N 28th Dr #5, Tempe	1	\$380,000	\$380,000	\$5,415	1	\$380,000	\$5,415	0	\$0	\$0	
Sylvia List - Executives Realty Co., 10640 N 28th Dr #5, Tempe	1	\$177,500	\$177,500	\$2,529	0	\$0	\$0	1	\$177,500	\$2,529	
Ben Franklin - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe	1	\$165,000	\$165,000	\$2,351	1	\$165,000	\$2,351	0	\$0	\$0	
Will Donohue - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$129,900	\$129,900	\$1,851	1	\$129,900	\$1,851	0	\$0	\$0	
Alex Hamilton - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe	1	\$127,500	\$127,500	\$1,817	1	\$127,500	\$1,817	0	\$0	\$0	
Mark Crouse - The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	1	\$102,000	\$102,000	\$1,454	0	\$0	\$0	1	\$102,000	\$1,454	
	<i>00004 Total</i>	<i>7</i>	<i>\$1,468,400</i>	<i>\$209,771</i>	<i>\$20,925</i>	<i>4</i>	<i>\$802,400</i>	<i>\$11,434</i>	<i>3</i>	<i>\$666,000</i>	<i>\$9,491</i>
	<i>Grand Total</i>	<i>18</i>	<i>\$4,843,500</i>	<i>\$269,083</i>	<i>\$69,020</i>	<i>11</i>	<i>\$2,421,500</i>	<i>\$34,506</i>	<i>7</i>	<i>\$2,422,000</i>	<i>\$34,514</i>

MTA - Agent Profile Report

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Sales Summary From 1/1/2004 To 12/21/2005

Search: Territory Master by Zip Code 00001 00004

Agent Name:	Ben Franklin
Office:	RE/MAX
Address:	1142 N. Kyrene Ave. #22, Tempe 00004
Office Phone:	480-659-6866
Office Fax:	480-659-6869
Email:	info@mymta.com

Sales Summary						
	#	Total	Avg	Min	Max	Fees
LS	4	\$665,400	\$166,350	\$127,000	\$191,000	\$9,482
BS	5	\$1,609,000	\$321,800	\$150,000	\$800,000	\$22,928
DD	5	\$1,619,900	\$323,980	\$149,900	\$630,000	\$23,084
Total	14	\$3,894,300				\$55,494

Listing Side Transactions (LS)...

Property Address	Class	LD	PD	SD	Amount	Fees	Lending Company	Buy Agent	Buy Office
13026 W Soledad St - El Mirage - 85335	Res	10/4/2004	10/15/2004	11/18/2004	\$169,900	\$2,131		David Fisher	Executives Realty Co.
20257 N 71st Dr - Glendale - 85308	Res	9/7/2004	9/23/2004	10/12/2004	\$191,000	\$2,261	E Trade Mortgage Corp	Terry Belville	Executives Realty Co.
16414 N 113th Dr - Surprise - 85374	Res	2/21/2004	4/18/2004	4/14/2004	\$127,000	\$1,870		Steven Kamey	Superstar Realty
8458 W Monona Ln - Peoria - 85382	Res	2/5/2004	2/25/2004	3/31/2004	\$177,500	\$2,196	Greenpoint Mortgage Funding Inc	Sylvia List	Executives Realty Co.

Buying Side Transactions (BS)...

Property Address	Class	LD	PD	SD	Amount	Fees	Lending Company	List Agent	List Office
6313 n 31st Av - Phoenix - 85017	Res	5/20/2005	5/20/2005	6/6/2005	\$165,000	\$2,131		Linda Womack	Superstar Realty
3135 W Charter Oak Rd - Phoenix - 85029	Res	8/22/2004	10/1/2004	9/22/2004	\$150,000	\$2,000	Alliance Financial Resources Llc	Elizabeth Mahoney	Big Time Investments Realty
6878 W Lariat Ln - Peoria - 85382	Res	5/14/2004	6/17/2004	6/17/2004	\$270,000	\$2,783		Steven Kamey	Superstar Realty
1866 E Monterrey Av - Apache Junction - 85220	Mul	1/12/2004	2/20/2004	3/2/2004	\$224,000	\$2,457	Gmac Mortgage Corp	William Gates	Re/max Homes
6036 E Calle Camelia St - Scottsdale - 85251	Res	11/20/2003	12/8/2003	2/23/2004	\$800,000	\$5,594	Wells Fargo Bank	Sam Walton	Big Time Investments Realty

Double Dip Transactions (DD)...

Property Address	Class	LD	PD	SD	Amount	Fees	Lending Company
2023 N Hunt Cr - Mesa - 85203	Mul	10/2/2004	10/2/2004	11/24/2004	\$290,000	\$2,913	Fairway Independ
7933 E Navarro Av - Mesa - 85208	Res	7/8/2004	8/4/2004	8/6/2004	\$149,900	\$2,000	Washington Mutual Bank Fa
8531 E Milagro Av - Mesa - 85208	Res	5/19/2004	6/28/2004	6/28/2004	\$190,000	\$2,261	First Horizon Home Loan Corp
5522 N Marion Wy - Phoenix - 85018	Res	3/8/2004	6/3/2004	6/3/2004	\$630,000	\$4,725	Bank Of America Na
30 W Medlock Dr - Phoenix - 85013	Res	1/14/2004	2/27/2004	2/26/2004	\$360,000	\$3,303	Ampro Mortgage C

MTA - Agent Overall Lender Fees Trend Report

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Sales Summary From 2003 To 2005

Search: Territory Master by Zip Code 00001 Overall

Agent	Time Period	Sales Vol. \$	Transaction #	Lender Fees \$	Sales Variance
Barbara Bush - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$3,196,600	9	\$28,047	\$0
	2005	\$309,027	2	\$4,067	(\$23,980)
	Barbara Bush Total	\$3,505,627	11	\$32,113	(\$23,980)
Henry Ford - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$1,421,600	9	\$18,113	\$0
	2005	\$792,800	3	\$8,284	(\$9,829)
	Henry Ford Total	\$2,214,400	12	\$26,396	(\$9,829)
Jo Sullivan - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$2,454,300	13	\$29,449	\$0
	2005	\$360,000	1	\$3,303	(\$26,146)
	Jo Sullivan Total	\$2,814,300	14	\$32,753	(\$26,146)
	Grand Total	\$8,534,327	37	\$91,262	

MTA - Agent List Side Directed Lender Fees Trend Report

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Sales Summary From 2003 To 2005

Search: Territory Master by Zip Code 00001 List Side

Agent	Time Period	Sales Vol. \$	Transaction #	Lender Fees \$	Sales Variance
Barbara Bush - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$1,010,900	3	\$9,003	\$0
	2005	\$110,000	1	\$1,740	(\$7,263)
	Barbara Bush Total	\$1,120,900	4	\$10,743	(\$7,263)
Henry Ford - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$274,000	2	\$3,870	\$0
	2005	\$208,000	1	\$2,392	(\$1,478)
	Henry Ford Total	\$482,000	3	\$6,261	(\$1,478)
Jo Sullivan - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$477,800	3	\$6,262	\$0
	2005	\$360,000	1	\$3,303	(\$2,959)
	Jo Sullivan Total	\$837,800	4	\$9,565	(\$2,959)
	Grand Total	\$2,440,700	11	\$26,570	

MTA - Agent Buy Side Directed Lender Fees Trend Report

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Sales Summary From 2003 To 2005

Search: Territory Master by Zip Code 00001 Buy Side

Agent	Time Period	Sales Vol. \$	Transaction #	Lender Fees \$	Sales Variance
Barbara Bush - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$1,046,700	5	\$11,893	\$0
	2005	\$199,027	1	\$2,326	(\$9,567)
	Barbara Bush Total	\$1,245,727	6	\$14,219	(\$9,567)
Henry Ford - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$732,600	6	\$10,615	\$0
	2005	\$584,800	2	\$5,892	(\$4,723)
	Henry Ford Total	\$1,317,400	8	\$16,507	(\$4,723)
Jo Sullivan - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$1,525,500	8	\$18,209	\$0
	2005	\$0	0	\$0	(\$18,209)
	Jo Sullivan Total	\$1,525,500	8	\$18,209	(\$18,209)
	Grand Total	\$4,088,627	22	\$48,935	

MTA - Office Overall Lender Fees Productivity Report

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Sales Summary From 1/1/2004 To 3/5/2006

Search: Territory Master by Zip Code 00001 00002

Office	Total				Listing Side (LS)			Buying Side (BS)			Double Dip (DD)		
	# / Sales\$ / Avg\$ / Fees\$				# / Sales\$ / Fees\$			# / Sales\$ / Fee\$			# / Sales\$ / Fee\$		
Superstar Realty, 5933 E Missouri Ave #8, Phoenix 00002	61	\$13,230,349	\$216,891	\$188,532	31	\$5,815,874	\$82,876	12	\$3,120,125	\$44,462	18	\$4,294,350	\$61,194
C-21 Realty, 113 Main St., Phoenix 00002	29	\$10,094,920	\$348,101	\$143,853	7	\$4,076,125	\$58,085	16	\$4,317,150	\$61,519	6	\$1,701,645	\$24,248
Arthur Realty, 5247 N 7th St, Phoenix 00002	43	\$9,069,248	\$210,913	\$129,237	21	\$4,528,297	\$64,528	10	\$2,055,201	\$29,287	12	\$2,485,750	\$35,422
Coldwell Banker, 2335 15th Ln., Mesa 00001	32	\$7,552,500	\$236,016	\$107,623	9	\$2,077,900	\$29,610	19	\$3,469,600	\$49,442	4	\$2,005,000	\$28,571
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	24	\$7,409,200	\$308,717	\$105,581	11	\$2,344,800	\$33,413	6	\$3,256,900	\$46,411	7	\$1,807,500	\$25,757
Equinox Realty Group, 811 78th St., Mesa 00001	26	\$6,590,787	\$253,492	\$93,919	5	\$2,125,137	\$30,283	18	\$3,908,750	\$55,700	3	\$556,900	\$7,936
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	14	\$5,268,500	\$376,321	\$75,076	8	\$3,355,800	\$47,820	3	\$439,700	\$6,266	3	\$1,473,000	\$20,990
BLS Realty, 5010 E. 58th Pl. #5, Phoenix 00002	20	\$5,253,700	\$262,685	\$74,865	5	\$1,765,400	\$25,157	14	\$3,388,400	\$48,285	1	\$99,900	\$1,424
<i>Grand Total</i>	249	\$64,469,204	\$276,642	\$918,686	97	\$26,089,333	\$371,773	98	\$23,955,826	\$341,371	54	\$14,424,045	\$205,543

MTA - Office Overall Lender Fees Productivity Report - Grouped by City

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/1/2004 To 3/5/2006

Search: Territory Master by Zip Code 00001 00002

Office	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fees\$			Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
Mesa													
Coldwell Banker, 2335 15th Ln., Mesa 00001	32	\$7,552,500	\$236,016	\$107,623	9	\$2,077,900	\$29,610	19	\$3,469,600	\$49,442	4	\$2,005,000	\$28,571
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	24	\$7,409,200	\$308,717	\$105,581	11	\$2,344,800	\$33,413	6	\$3,256,900	\$46,411	7	\$1,807,500	\$25,757
Equinox Realty Group, 811 78th St., Mesa 00001	26	\$6,590,787	\$253,492	\$93,919	5	\$2,125,137	\$30,283	18	\$3,908,750	\$55,700	3	\$556,900	\$7,936
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	14	\$5,268,500	\$376,321	\$75,076	8	\$3,355,800	\$47,820	3	\$439,700	\$6,266	3	\$1,473,000	\$20,990
<i>Mesa Total</i>	96	\$26,820,987	\$279,385	\$382,199	33	\$9,903,637	\$141,127	46	\$11,074,950	\$157,818	17	\$5,842,400	\$83,254
Phoenix													
Superstar Realty, 5933 E Missouri Ave #8, Phoenix 00002	61	\$13,230,349	\$216,891	\$188,532	31	\$5,815,874	\$82,876	12	\$3,120,125	\$44,462	18	\$4,294,350	\$61,194
C-21 Realty, 113 Main St., Phoenix 00002	29	\$10,094,920	\$348,101	\$143,853	7	\$4,076,125	\$58,085	16	\$4,317,150	\$61,519	6	\$1,701,645	\$24,248
Arthur Realty, 5247 N 7th St, Phoenix 00002	43	\$9,069,248	\$210,913	\$129,237	21	\$4,528,297	\$64,528	10	\$2,055,201	\$29,287	12	\$2,485,750	\$35,422
BLS Realty, 5010 E. 58th Pl. #5, Phoenix 00002	20	\$5,253,700	\$262,685	\$74,865	5	\$1,765,400	\$25,157	14	\$3,388,400	\$48,285	1	\$99,900	\$1,424
<i>Phoenix Total</i>	153	\$37,648,217	\$246,067	\$536,487	64	\$16,185,696	\$230,646	52	\$12,880,876	\$183,552	37	\$8,581,645	\$122,288
<i>Grand Total</i>	249	\$64,469,204	\$258,912	\$918,686	97	\$26,089,333	\$371,773	98	\$23,955,826	\$341,371	54	\$14,424,045	\$205,543

MTA - Office Overall Lender Fees Productivity Report - Grouped by Zip Code

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Sales Summary From 1/1/2004 To 3/5/2006

Search: Territory Master by Zip Code 00001 00002

Office	Total				Listing Side (LS)			Buying Side (BS)			Double Dip (DD)		
	#	Sales\$	Avg\$	Fees\$	#	Sales\$	Fees\$	#	Sales\$	Fee\$	#	Sales\$	Fee\$
00001													
Coldwell Banker, 2335 15th Ln., Mesa 00001	32	\$7,552,500	\$236,016	\$107,623	9	\$2,077,900	\$29,610	19	\$3,469,600	\$49,442	4	\$2,005,000	\$28,571
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	24	\$7,409,200	\$308,717	\$105,581	11	\$2,344,800	\$33,413	6	\$3,256,900	\$46,411	7	\$1,807,500	\$25,757
Equinox Realty Group, 811 78th St., Mesa 00001	26	\$6,590,787	\$253,492	\$93,919	5	\$2,125,137	\$30,283	18	\$3,908,750	\$55,700	3	\$556,900	\$7,936
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	14	\$5,268,500	\$376,321	\$75,076	8	\$3,355,800	\$47,820	3	\$439,700	\$6,266	3	\$1,473,000	\$20,990
<i>00001 Total</i>	96	\$26,820,987	\$279,385	\$382,199	33	\$9,903,637	\$141,127	46	\$11,074,950	\$157,818	17	\$5,842,400	\$83,254
00002													
Superstar Realty, 5933 E Missouri Ave #8, Phoenix 00002	61	\$13,230,349	\$216,891	\$188,532	31	\$5,815,874	\$82,876	12	\$3,120,125	\$44,462	18	\$4,294,350	\$61,194
C-21 Realty, 113 Main St., Phoenix 00002	29	\$10,094,920	\$348,101	\$143,853	7	\$4,076,125	\$58,085	16	\$4,317,150	\$61,519	6	\$1,701,645	\$24,248
Arthur Realty, 5247 N 7th St, Phoenix 00002	43	\$9,069,248	\$210,913	\$129,237	21	\$4,528,297	\$64,528	10	\$2,055,201	\$29,287	12	\$2,485,750	\$35,422
BLS Realty, 5010 E. 58th Pl. #5, Phoenix 00002	20	\$5,253,700	\$262,685	\$74,865	5	\$1,765,400	\$25,157	14	\$3,388,400	\$48,285	1	\$99,900	\$1,424
<i>00002 Total</i>	153	\$37,648,217	\$246,067	\$536,487	64	\$16,185,696	\$230,646	52	\$12,880,876	\$183,552	37	\$8,581,645	\$122,288
<i>Grand Total</i>	249	\$64,469,204	\$258,912	\$918,686	97	\$26,089,333	\$371,773	98	\$23,955,826	\$341,371	54	\$14,424,045	\$205,543

MTA - Office List Side Lender Fees Productivity Report

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/1/2004 To 3/5/2006

Search: Territory Master by Zip Code 00001 00002

Office	Total				Listing Side (LS)			Double Dip (DD)		
	#	Sales\$	Avg\$	Fees\$	#	Sales\$	Fees\$	#	Sales\$	Fee\$
Superstar Realty, 5933 E Missouri Ave #8, Phoenix 00002	49	\$10,110,224	\$206,331	\$144,071	31	\$5,815,874	\$82,876	18	\$4,294,350	\$61,194
Arthur Realty, 5247 N 7th St, Phoenix 00002	33	\$7,014,047	\$212,547	\$99,950	21	\$4,528,297	\$64,528	12	\$2,485,750	\$35,422
C-21 Realty, 113 Main St., Phoenix 00002	13	\$5,777,770	\$444,444	\$82,333	7	\$4,076,125	\$58,085	6	\$1,701,645	\$24,248
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	11	\$4,828,800	\$438,982	\$68,810	8	\$3,355,800	\$47,820	3	\$1,473,000	\$20,990
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	18	\$4,152,300	\$230,683	\$59,170	11	\$2,344,800	\$33,413	7	\$1,807,500	\$25,757
Coldwell Banker, 2335 15th Ln., Mesa 00001	13	\$4,082,900	\$314,069	\$58,181	9	\$2,077,900	\$29,610	4	\$2,005,000	\$28,571
Equinox Realty Group, 811 78th St., Mesa 00001	8	\$2,682,037	\$335,255	\$38,219	5	\$2,125,137	\$30,283	3	\$556,900	\$7,936
BLS Realty, 5010 E. 58th Pl. #5, Phoenix 00002	6	\$1,865,300	\$310,883	\$26,581	5	\$1,765,400	\$25,157	1	\$99,900	\$1,424
<i>Grand Total</i>	151	\$40,513,378	\$268,301	\$577,316	97	\$26,089,333	\$371,773	54	\$14,424,045	\$205,543

MTA - Office List Side Lender Fees Productivity Report - Grouped by City

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Sales Summary From 1/1/2004 To 3/5/2006

Search: Territory Master by Zip Code 00001 00002

Office	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fees\$			Double Dip (DD) # / Sales\$ / Fee\$		
Mesa										
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	11	\$4,828,800	\$438,982	\$68,810	8	\$3,355,800	\$47,820	3	\$1,473,000	\$20,990
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	18	\$4,152,300	\$230,683	\$59,170	11	\$2,344,800	\$33,413	7	\$1,807,500	\$25,757
Coldwell Banker, 2335 15th Ln., Mesa 00001	13	\$4,082,900	\$314,069	\$58,181	9	\$2,077,900	\$29,610	4	\$2,005,000	\$28,571
Equinox Realty Group, 811 78th St., Mesa 00001	8	\$2,682,037	\$335,255	\$38,219	5	\$2,125,137	\$30,283	3	\$556,900	\$7,936
<i>Mesa Total</i>	<i>50</i>	<i>\$15,746,037</i>	<i>\$164,021</i>	<i>\$224,381</i>	<i>33</i>	<i>\$9,903,637</i>	<i>\$141,127</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$83,254</i>
Phoenix										
Superstar Realty, 5933 E Missouri Ave #8, Phoenix 00002	49	\$10,110,224	\$206,331	\$144,071	31	\$5,815,874	\$82,876	18	\$4,294,350	\$61,194
Arthur Realty, 5247 N 7th St, Phoenix 00002	33	\$7,014,047	\$212,547	\$99,950	21	\$4,528,297	\$64,528	12	\$2,485,750	\$35,422
C-21 Realty, 113 Main St., Phoenix 00002	13	\$5,777,770	\$444,444	\$82,333	7	\$4,076,125	\$58,085	6	\$1,701,645	\$24,248
BLS Realty, 5010 E. 58th Pl. #5, Phoenix 00002	6	\$1,865,300	\$310,883	\$26,581	5	\$1,765,400	\$25,157	1	\$99,900	\$1,424
<i>Phoenix Total</i>	<i>101</i>	<i>\$24,767,341</i>	<i>\$161,878</i>	<i>\$352,935</i>	<i>64</i>	<i>\$16,185,696</i>	<i>\$230,646</i>	<i>37</i>	<i>\$8,581,645</i>	<i>\$122,288</i>
<i>Grand Total</i>	<i>151</i>	<i>\$40,513,378</i>	<i>\$162,704</i>	<i>\$577,316</i>	<i>97</i>	<i>\$26,089,333</i>	<i>\$371,773</i>	<i>54</i>	<i>\$14,424,045</i>	<i>\$205,543</i>

MTA - Office List Side Lender Fees Productivity Report - Grouped by Zip Code

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Sales Summary From 1/1/2004 To 3/5/2006

Search: Territory Master by Zip Code 00001 00002

Office	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fees\$			Double Dip (DD) # / Sales\$ / Fee\$		
00001										
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	11	\$4,828,800	\$438,982	\$68,810	8	\$3,355,800	\$47,820	3	\$1,473,000	\$20,990
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	18	\$4,152,300	\$230,683	\$59,170	11	\$2,344,800	\$33,413	7	\$1,807,500	\$25,757
Coldwell Banker, 2335 15th Ln., Mesa 00001	13	\$4,082,900	\$314,069	\$58,181	9	\$2,077,900	\$29,610	4	\$2,005,000	\$28,571
Equinox Realty Group, 811 78th St., Mesa 00001	8	\$2,682,037	\$335,255	\$38,219	5	\$2,125,137	\$30,283	3	\$556,900	\$7,936
<i>00001 Total</i>	<i>50</i>	<i>\$15,746,037</i>	<i>\$314,921</i>	<i>\$224,381</i>	<i>33</i>	<i>\$9,903,637</i>	<i>\$141,127</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$83,254</i>
00002										
Superstar Realty, 5933 E Missouri Ave #8, Phoenix 00002	49	\$10,110,224	\$206,331	\$144,071	31	\$5,815,874	\$82,876	18	\$4,294,350	\$61,194
Arthur Realty, 5247 N 7th St, Phoenix 00002	33	\$7,014,047	\$212,547	\$99,950	21	\$4,528,297	\$64,528	12	\$2,485,750	\$35,422
C-21 Realty, 113 Main St., Phoenix 00002	13	\$5,777,770	\$444,444	\$82,333	7	\$4,076,125	\$58,085	6	\$1,701,645	\$24,248
BLS Realty, 5010 E. 58th Pl. #5, Phoenix 00002	6	\$1,865,300	\$310,883	\$26,581	5	\$1,765,400	\$25,157	1	\$99,900	\$1,424
<i>00002 Total</i>	<i>101</i>	<i>\$24,767,341</i>	<i>\$245,221</i>	<i>\$352,935</i>	<i>64</i>	<i>\$16,185,696</i>	<i>\$230,646</i>	<i>37</i>	<i>\$8,581,645</i>	<i>\$122,288</i>
<i>Grand Total</i>	<i>151</i>	<i>\$40,513,378</i>	<i>\$268,301</i>	<i>\$577,316</i>	<i>97</i>	<i>\$26,089,333</i>	<i>\$371,773</i>	<i>54</i>	<i>\$14,424,045</i>	<i>\$205,543</i>

MTA - Office Buy Side Lender Fees Productivity Report

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Not For Distribution

Sales Summary From 1/1/2004 To 3/5/2006

Search: Territory Master by Zip Code 00001 00002

Office/Address/City/Zip/Phone	Total				Buying Side (BS)			Double Dip (DD)		
	# / Sales\$ / Avg\$ / Fees\$				# / Sales\$ / Fee\$			# / Sales\$ / Fee\$		
Superstar Realty, 5933 E Missouri Ave #8, Phoenix 00002	30	\$7,414,475	\$247,149	\$105,656	12	\$3,120,125	\$44,462	18	\$4,294,350	\$61,194
C-21 Realty, 113 Main St., Phoenix 00002	22	\$6,018,795	\$273,582	\$85,768	16	\$4,317,150	\$61,519	6	\$1,701,645	\$24,248
Coldwell Banker, 2335 15th Ln., Mesa 00001	23	\$5,474,600	\$238,026	\$78,013	19	\$3,469,600	\$49,442	4	\$2,005,000	\$28,571
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	13	\$5,064,400	\$389,569	\$72,168	6	\$3,256,900	\$46,411	7	\$1,807,500	\$25,757
Arthur Realty, 5247 N 7th St, Phoenix 00002	22	\$4,540,951	\$206,407	\$64,709	10	\$2,055,201	\$29,287	12	\$2,485,750	\$35,422
Equinox Realty Group, 811 78th St., Mesa 00001	21	\$4,465,650	\$212,650	\$63,636	18	\$3,908,750	\$55,700	3	\$556,900	\$7,936
BLS Realty, 5010 E. 58th Pl. #5, Phoenix 00002	15	\$3,488,300	\$232,553	\$49,708	14	\$3,388,400	\$48,285	1	\$99,900	\$1,424
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	6	\$1,912,700	\$318,783	\$27,256	3	\$439,700	\$6,266	3	\$1,473,000	\$20,990
<i>Grand Total</i>	249	\$64,469,204	\$252,499	\$546,913	98	\$23,955,826	\$341,371	54	\$14,424,045	\$205,543

MTA - Office Buy Side Lender Fees Productivity Report - Grouped by City

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/1/2004 To 3/5/2006

Search: Territory Master by Zip Code 00001 00002

Office	Total # / Sales\$ / Avg\$ / Fees\$				Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
Mesa										
Coldwell Banker, 2335 15th Ln., Mesa 00001	23	\$5,474,600	\$238,026	\$78,013	19	\$3,469,600	\$49,442	4	\$2,005,000	\$28,571
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	13	\$5,064,400	\$389,569	\$72,168	6	\$3,256,900	\$46,411	7	\$1,807,500	\$25,757
Equinox Realty Group, 811 78th St., Mesa 00001	21	\$4,465,650	\$212,650	\$63,636	18	\$3,908,750	\$55,700	3	\$556,900	\$7,936
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	6	\$1,912,700	\$318,783	\$27,256	3	\$439,700	\$6,266	3	\$1,473,000	\$20,990
<i>Mesa Total</i>	96	\$16,917,350	\$268,529	\$241,072	46	\$11,074,950	\$157,818	17	\$5,842,400	\$83,254
Phoenix										
Superstar Realty, 5933 E Missouri Ave #8, Phoenix 00002	30	\$7,414,475	\$247,149	\$105,656	12	\$3,120,125	\$44,462	18	\$4,294,350	\$61,194
C-21 Realty, 113 Main St., Phoenix 00002	22	\$6,018,795	\$273,582	\$85,768	16	\$4,317,150	\$61,519	6	\$1,701,645	\$24,248
Arthur Realty, 5247 N 7th St, Phoenix 00002	22	\$4,540,951	\$206,407	\$64,709	10	\$2,055,201	\$29,287	12	\$2,485,750	\$35,422
BLS Realty, 5010 E. 58th Pl. #5, Phoenix 00002	15	\$3,488,300	\$232,553	\$49,708	14	\$3,388,400	\$48,285	1	\$99,900	\$1,424
<i>Phoenix Total</i>	153	\$21,462,521	\$241,152	\$305,841	52	\$12,880,876	\$183,552	37	\$8,581,645	\$122,288
<i>Grand Total</i>	249	\$64,469,204	\$252,499	\$546,913	98	\$23,955,826	\$341,371	54	\$14,424,045	\$205,543

MTA - Office Buy Side Lender Fees Productivity Report - Grouped by Zip Code

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/1/2004 To 3/5/2006

Search: Territory Master by Zip Code 00001 00002

Office	Total # / Sales\$ / Avg\$ / Fees\$			Buying Side (BS) # / Sales\$ / Fee\$		Double Dip (DD) # / Sales\$ / Fee\$				
00001										
Coldwell Banker, 2335 15th Ln., Mesa 00001	23	\$5,474,600	\$238,026	\$78,013	19	\$3,469,600	\$49,442	4	\$2,005,000	\$28,571
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	13	\$5,064,400	\$389,569	\$72,168	6	\$3,256,900	\$46,411	7	\$1,807,500	\$25,757
Equinox Realty Group, 811 78th St., Mesa 00001	21	\$4,465,650	\$212,650	\$63,636	18	\$3,908,750	\$55,700	3	\$556,900	\$7,936
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	6	\$1,912,700	\$318,783	\$27,256	3	\$439,700	\$6,266	3	\$1,473,000	\$20,990
<i>00001 Total</i>	63	\$16,917,350	\$268,529	\$241,072	46	\$11,074,950	\$157,818	17	\$5,842,400	\$83,254
00002										
Superstar Realty, 5933 E Missouri Ave #8, Phoenix 00002	30	\$7,414,475	\$247,149	\$105,656	12	\$3,120,125	\$44,462	18	\$4,294,350	\$61,194
C-21 Realty, 113 Main St., Phoenix 00002	22	\$6,018,795	\$273,582	\$85,768	16	\$4,317,150	\$61,519	6	\$1,701,645	\$24,248
Arthur Realty, 5247 N 7th St, Phoenix 00002	22	\$4,540,951	\$206,407	\$64,709	10	\$2,055,201	\$29,287	12	\$2,485,750	\$35,422
BLS Realty, 5010 E. 58th Pl. #5, Phoenix 00002	15	\$3,488,300	\$232,553	\$49,708	14	\$3,388,400	\$48,285	1	\$99,900	\$1,424
<i>00002 Total</i>	89	\$21,462,521	\$241,152	\$305,841	52	\$12,880,876	\$183,552	37	\$8,581,645	\$122,288
<i>Grand Total</i>	152	\$38,379,871	\$252,499	\$546,913	98	\$23,955,826	\$341,371	54	\$14,424,045	\$205,543

MTA - Office Profile Report

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Not For Distribution

Sales Summary From 1/1/2005 To 1/31/2006

Search: Territory Master by Company

Office:	Re/max Homes
Address:	3354 E Baseline Rd Ste 10, Mesa 00001
Office Phone:	480-659-6866
Office Fax:	480-659-6869

Sales Summary						
	#	Total	Avg	Min	Max	Fees
LS	4	\$1,606,000	\$401,500	\$151,000	\$935,000	\$22,886
BS	1	\$118,000	\$118,000	\$118,000	\$118,000	\$1,682
DD	2	\$451,000	\$225,500	\$215,000	\$236,000	\$6,427
Total	7	\$2,175,000				\$30,994

Listing Side Transactions (LS)...

Property Address	List Agent	SD	LD	Amount	Fees	Lending Company	Buy Agent	Buy Office
6535 E Superstition Springs Bl 246, Mesa	Matthew Winters	8/10/2005	6/14/2005	\$235,000	\$3,349	Ctx Mortgage Company Llc	Clara Barton	C-21 Realty
8663 E Capri Av , Mesa	Matthew Winters	1/19/2005	5/7/2004	\$151,000	\$2,152	Transnational Financial Network Inc	Jesse Owens	Equinox Realty Group
651 E Brown Rd , Mesa	William Gates	1/15/2005	12/7/2004	\$935,000	\$13,324	Sun Amer Mtg	John Adams	C-21 Realty
657 E Brown Rd , Mesa	William Gates	1/15/2005	12/7/2004	\$285,000	\$4,061	Countrywide Home Loans Inc	Henry Ford	Coldwell Banker

Buying Side Transactions (BS)...

Property Address	Buy Agent	SD	LD	Amount	Fees	Lending Company	List Agent	List Office
425 E 9th Av , Apache Junction	Nathan Cannon	5/2/2005	5/3/2005	\$118,000	\$1,682	Researching	John Kennedy	Get R' Dun Realty

Double Dip Transactions (DD)...

Property Address	List Agent	SD	LD	Amount	Fees	Lending Company
2018 N 56Th Dr , Phoenix	Greg Pacheco	9/1/2005	7/8/2005	\$215,000	\$3,064	Researching
9517 E Kiva Ln , Gold Canyon	Nathan Cannon	7/27/2005	6/22/2005	\$236,000	\$3,363	Sun Amer Mtg

MTA - Office Overall Lender Fees Trend Report

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Not For Distribution

Sales Summary From 2003 To 2005

Search: Territory Master by Zip Code 00001 Overall

Office	Time Period	Sales Vol. \$	Transaction #	Lender Fees \$	Sales Variance
Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$6,574,700	28	\$69,216	\$69,216
	2005	\$977,800	4	\$10,414	(\$58,803)
	Coldwell Banker Total	\$7,552,500	32	\$79,630	\$10,414
Equinox Realty Group - 811 78th St., Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$5,549,287	22	\$57,359	\$57,359
	2005	\$850,500	3	\$8,498	(\$48,860)
	Equinox Realty Group Total	\$6,399,787	25	\$65,857	\$8,498
Re/max Homes - 3354 E Baseline Rd Ste 10, Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$6,012,200	18	\$53,114	\$53,114
	2005	\$1,397,000	6	\$15,172	(\$37,941)
	Re/max Homes Total	\$7,409,200	24	\$68,286	\$15,172
The MTA Group Realty - 1114 E. Baseline Rd Ste 1, Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$2,153,700	10	\$23,996	\$23,996
	2005	\$3,114,800	4	\$19,961	(\$4,036)
	The MTA Group Realty Total	\$5,268,500	14	\$43,957	\$19,961
	Grand Total	\$26,629,987	95	\$257,731	

MTA - Office List Side Lender Fees Trend Report

CONFIDENTIAL
Not For Distribution

Sales Summary From 2003 To 2005

Search: Territory Master by Zip Code 00001 List Side

Office	Time Period	Sales Vol. \$	Transaction #	Lender Fees \$	Sales Variance
Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$1,399,900	6	\$14,678	\$14,678
	2005	\$678,000	3	\$7,435	(\$7,243)
	Coldwell Banker Total	\$2,077,900	9	\$22,113	\$7,435
Equinox Realty Group - 811 78th St., Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$2,125,137	5	\$17,780	\$17,780
	2005	\$0	0	\$0	(\$17,780)
	Equinox Realty Group Total	\$2,125,137	5	\$17,780	\$0
Re/max Homes - 3354 E Baseline Rd Ste 10, Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$1,958,800	9	\$21,948	\$21,948
	2005	\$386,000	2	\$4,587	(\$17,360)
	Re/max Homes Total	\$2,344,800	11	\$26,535	\$4,587
The MTA Group Realty - 1114 E. Baseline Rd Ste 1, Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$1,705,800	7	\$18,028	\$18,028
	2005	\$1,650,000	1	\$9,099	(\$8,929)
	The MTA Group Realty Total	\$3,355,800	8	\$27,126	\$9,099
	Grand Total	\$9,903,637	33	\$93,554	

MTA - Office Buy Side Lender Fees Trend Report

CONFIDENTIAL
Not For Distribution

Sales Summary From 2003 To 2005

Search: Territory Master by Zip Code 00001 Buy Side

Office	Time Period	Sales Vol. \$	Transaction #	Lender Fees \$	Sales Variance
Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$3,169,800	18	\$38,781	\$38,781
	2005	\$299,800	1	\$2,979	(\$35,803)
	Coldwell Banker Total	\$3,469,600	19	\$41,760	\$2,979
Equinox Realty Group - 811 78th St., Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$2,867,250	14	\$32,926	\$32,926
	2005	\$850,500	3	\$8,498	(\$24,428)
	Equinox Realty Group Total	\$3,717,750	17	\$41,424	\$8,498
Re/max Homes - 3354 E Baseline Rd Ste 10, Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$3,138,900	5	\$21,078	\$21,078
	2005	\$118,000	1	\$1,805	(\$19,273)
	Re/max Homes Total	\$3,256,900	6	\$22,883	\$1,805
The MTA Group Realty - 1114 E. Baseline Rd Ste 1, Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$279,900	2	\$3,838	\$3,838
	2005	\$159,800	1	\$2,065	(\$1,772)
	The MTA Group Realty Total	\$439,700	3	\$5,903	\$2,065
	Grand Total	\$10,883,950	45	\$111,971	

MTA - Territory Overall Lender Fees Productivity Report

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Not For Distribution

Sales Summary From 1/1/2004 To 3/5/2006

Search: Territory

Territory Name	Total					Listing Side (LS)					Buying Side (BS)				Double Dip (DD)			
	#	Sales\$	Avg\$	Fees\$	%	#	Sales\$	Fees\$	%	#	Sales\$	Fees\$	%	#	Sales\$	Fees\$	%	
Jill - Sales Rep 4	395	\$107,700,876	\$272,660	\$1,534,737	38.48 %	155	\$40,091,547	\$571,305	37.73 %	142	\$38,920,234	\$554,613	38.23 %	98	\$28,689,095	\$408,820	39.96 %	
Juan - Sales Rep 3	263	\$80,353,442	\$305,526	\$1,145,037	28.71 %	95	\$28,495,197	\$406,057	26.81 %	94	\$28,421,650	\$405,009	27.92 %	74	\$23,436,595	\$333,971	32.64 %	
Mary - Sales Rep 1	228	\$54,168,421	\$237,581	\$771,900	19.35 %	93	\$21,499,987	\$306,375	20.23 %	94	\$21,573,534	\$307,423	21.19 %	41	\$11,094,900	\$158,102	15.45 %	
John - Sales Rep 2	153	\$37,648,217	\$246,067	\$536,487	13.45 %	64	\$16,185,696	\$230,646	15.23 %	52	\$12,880,876	\$183,552	12.65 %	37	\$8,581,645	\$122,288	11.95 %	
<i>Grand Total</i>	1039	\$279,870,956	\$269,366	\$3,988,161		407	\$106,272,427	\$1,514,382		382	\$101,796,294	\$1,450,597		250	\$71,802,235	\$1,023,182		

MTA - Territory Overall Lender Fees Productivity Report - Grouped By Zip Code

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Not For Distribution

Sales Summary From 1/1/2004 To 12/21/2005

Search: Territory

Zip Code	Total					Listing Side (LS)					Buying Side (BS)			Double Dip (DD)			
	# / Sales\$ / Avg\$ / Fees\$ / %					# / Sales\$ / Fees\$ / %					# / Sales\$ / Fee\$ / %			# / Sales\$ / Fee\$			
Jill - Sales Rep 4																	
00002	187	\$44,423,964	\$237,561	\$633,041	37.17 %	77	\$18,340,303	\$261,349	42.03 %	66	\$16,022,997	\$228,328	36.00 %	44	\$10,060,664	\$143,364	32.06 %
00003	117	\$43,871,505	\$374,970	\$625,169	36.71 %	34	\$12,739,781	\$181,542	29.20 %	46	\$16,276,774	\$231,944	36.57 %	37	\$14,854,950	\$211,683	47.34 %
00004	150	\$31,225,734	\$208,172	\$444,967	26.13 %	66	\$12,552,750	\$178,877	28.77 %	54	\$12,208,584	\$173,972	27.43 %	30	\$6,464,400	\$92,118	20.60 %
Jill - Sales Rep 4 Total	454	\$119,521,203	\$639,151	\$1,703,177		177	\$43,632,834	\$621,768		166	\$44,508,355	\$634,244		111	\$31,380,014	\$447,165	
John - Sales Rep 2																	
00002	187	\$44,423,964	\$237,561	\$633,041	100.00 %	77	\$18,340,303	\$261,349	100.00 %	66	\$16,022,997	\$228,328	100.00 %	44	\$10,060,664	\$143,364	100.00 %
John - Sales Rep 2 Total	187	\$44,423,964	\$237,561	\$633,041		77	\$18,340,303	\$261,349		66	\$16,022,997	\$228,328		44	\$10,060,664	\$143,364	
Juan - Sales Rep 3																	
00002	187	\$44,423,964	\$237,561	\$633,041	50.31 %	77	\$18,340,303	\$261,349	59.01 %	66	\$16,022,997	\$228,328	49.61 %	44	\$10,060,664	\$143,364	40.38 %
00003	117	\$43,871,505	\$374,970	\$625,169	49.69 %	34	\$12,739,781	\$181,542	40.99 %	46	\$16,276,774	\$231,944	50.39 %	37	\$14,854,950	\$211,683	59.62 %
Juan - Sales Rep 3 Total	304	\$88,295,469	\$472,168	\$1,258,210		111	\$31,080,084	\$442,891		112	\$32,299,771	\$460,272		81	\$24,915,614	\$355,047	
Mary - Sales Rep 1																	
00001	125	\$33,832,753	\$270,662	\$482,117	52.00 %	45	\$13,558,937	\$193,215	51.93 %	56	\$12,683,416	\$180,739	50.95 %	24	\$7,590,400	\$108,163	54.01 %
00004	150	\$31,225,734	\$208,172	\$444,967	48.00 %	66	\$12,552,750	\$178,877	48.07 %	54	\$12,208,584	\$173,972	49.05 %	30	\$6,464,400	\$92,118	45.99 %
Mary - Sales Rep 1 Total	275	\$65,058,487	\$520,468	\$927,083		111	\$26,111,687	\$372,092		110	\$24,892,000	\$354,711		54	\$14,054,800	\$200,281	
Grand Total	1220	\$317,299,123	\$2,538,393	\$4,521,513		476	\$119,164,908	\$1,698,100		454	\$117,723,123	\$1,677,555		290	\$80,411,092	\$1,145,858	

MTA - Territory List Side Lender Fees Productivity Report

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Not For Distribution

Sales Summary From 1/1/2004 To 12/21/2005

Search: Territory

Territory Name	Total					Listing Side (LS)				Double Dip (DD)			
	#	Sales\$	Avg\$	Fees\$	%	#	Sales\$	Fees\$	%	#	Sales\$	Fee\$	%
Jill - Sales Rep 4	288	\$75,012,848	\$260,461	\$1,068,933	37.67 %	177	\$43,632,834	\$621,768	36.62 %	111	\$31,380,014	\$447,165	37.81 %
Juan - Sales Rep 3	192	\$55,995,698	\$291,644	\$797,939	27.83 %	111	\$31,080,084	\$442,891	26.08 %	81	\$24,915,614	\$355,047	27.44 %
Mary - Sales Rep 1	165	\$40,166,487	\$243,433	\$572,372	20.50 %	111	\$26,111,687	\$372,092	21.91 %	54	\$14,054,800	\$200,281	21.14 %
John - Sales Rep 2	121	\$28,400,967	\$234,719	\$404,714	14.00 %	77	\$18,340,303	\$261,349	15.39 %	44	\$10,060,664	\$143,364	13.61 %
<i>Grand Total</i>	766	\$199,576,000	\$260,543	\$2,843,958		476	\$119,164,908	\$1,698,100		290	\$80,411,092	\$1,145,858	

MTA - Territory List Side Lender Fees Productivity Report - Grouped By Zip Code

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Not For Distribution

Sales Summary From 1/1/2004 To 12/21/2005

Search: Territory

Zip Code	Total					Listing Side (LS)				Double Dip (DD)			
	# / Sales\$ / Avg\$ / Fees\$ / %					# / Sales\$ / Fees\$ / %				# / Sales\$ / Fee\$ / %			
Jill - Sales Rep 4													
00002	121	\$28,400,967	\$234,719	\$404,714	37.86 %	77	\$18,340,303	\$261,349	42.03 %	44	\$10,060,664	\$143,364	32.06 %
00003	71	\$27,594,731	\$388,658	\$393,225	36.79 %	34	\$12,739,781	\$181,542	29.20 %	37	\$14,854,950	\$211,683	47.34 %
00004	96	\$19,017,150	\$198,095	\$270,994	25.35 %	66	\$12,552,750	\$178,877	28.77 %	30	\$6,464,400	\$92,118	20.60 %
Jill - Sales Rep 4 Total	288	\$75,012,848	\$619,941	\$1,068,933		177	\$43,632,834	\$621,768		111	\$31,380,014	\$447,165	
John - Sales Rep 2													
00002	121	\$28,400,967	\$234,719	\$404,714	100.00 %	77	\$18,340,303	\$261,349	100.00 %	44	\$10,060,664	\$143,364	100.00 %
John - Sales Rep 2 Total	121	\$28,400,967	\$234,719	\$404,714		77	\$18,340,303	\$261,349		44	\$10,060,664	\$143,364	
Juan - Sales Rep 3													
00002	121	\$28,400,967	\$234,719	\$404,714	50.72 %	77	\$18,340,303	\$261,349	59.01 %	44	\$10,060,664	\$143,364	40.38 %
00003	71	\$27,594,731	\$388,658	\$393,225	49.28 %	34	\$12,739,781	\$181,542	40.99 %	37	\$14,854,950	\$211,683	59.62 %
Juan - Sales Rep 3 Total	192	\$55,995,698	\$462,774	\$797,939		111	\$31,080,084	\$442,891		81	\$24,915,614	\$355,047	
Mary - Sales Rep 1													
00001	69	\$21,149,337	\$306,512	\$301,378	52.65 %	45	\$13,558,937	\$193,215	51.93 %	24	\$7,590,400	\$108,163	54.01 %
00004	96	\$19,017,150	\$198,095	\$270,994	47.35 %	66	\$12,552,750	\$178,877	48.07 %	30	\$6,464,400	\$92,118	45.99 %
Mary - Sales Rep 1 Total	165	\$40,166,487	\$582,123	\$572,372		111	\$26,111,687	\$372,092		54	\$14,054,800	\$200,281	
Grand Total	766	\$199,576,000	\$2,892,406	\$2,843,958		476	\$119,164,908	\$1,698,100		290	\$80,411,092	\$1,145,858	

MTA - Territory Buy Side Lender Fees Productivity Report

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Not For Distribution

Sales Summary From 1/1/2004 To 12/21/2005

Search: Territory

Territory Name	Total					Buying Side (BS)				Double Dip (DD)			
	# / Sales\$ / Avg\$ / Fees\$ / %					# / Sales\$ / Fee\$ / %					# / Sales\$ / Fee\$		
Mary - Sales Rep 1	164	\$38,946,800	\$141,625	\$554,992	19.66 %	110	\$24,892,000	\$354,711	21.14 %	54	\$14,054,800	\$200,281	17.48 %
John - Sales Rep 2	110	\$26,083,661	\$139,485	\$371,692	13.16 %	66	\$16,022,997	\$228,328	13.61 %	44	\$10,060,664	\$143,364	12.51 %
Juan - Sales Rep 3	193	\$57,215,385	\$188,209	\$815,319	28.88 %	112	\$32,299,771	\$460,272	27.44 %	81	\$24,915,614	\$355,047	30.99 %
Jill - Sales Rep 4	277	\$75,888,369	\$167,155	\$1,081,409	38.30 %	166	\$44,508,355	\$634,244	37.81 %	111	\$31,380,014	\$447,165	39.02 %
<i>Grand Total</i>	744	\$198,134,215	\$266,309	\$2,823,413		454	\$117,723,123	\$1,677,555		290	\$80,411,092	\$1,145,858	

MTA - Territory Buy Side Lender Fees Productivity Report - Grouped By Zip Code

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Not For Distribution

Sales Summary From 1/1/2004 To 12/21/2005

Search: Territory

Zip Codes	Total					Buying Side (BS)					Double Dip (DD)		
	#	Sales\$	Avg\$	Fees\$	%	#	Sales\$	Fee\$	%	#	Sales\$	Fee\$	%
Jill - Sales Rep 4													
00003	83	\$31,131,724	\$375,081	\$443,627	41.02 %	46	\$16,276,774	\$231,944	36.57 %	37	\$14,854,950	\$211,683	47.34 %
00002	110	\$26,083,661	\$237,124	\$371,692	34.37 %	66	\$16,022,997	\$228,328	36.00 %	44	\$10,060,664	\$143,364	32.06 %
00004	84	\$18,672,984	\$222,297	\$266,090	24.61 %	54	\$12,208,584	\$173,972	27.43 %	30	\$6,464,400	\$92,118	20.60 %
Jill - Sales Rep 4 Total	277	\$75,888,369	\$689,894	\$1,081,409		166	\$44,508,355	\$634,244		111	\$31,380,014	\$447,165	
John - Sales Rep 2													
00002	110	\$26,083,661	\$237,124	\$371,692	100.00 %	66	\$16,022,997	\$228,328	100.00 %	44	\$10,060,664	\$143,364	100.00 %
John - Sales Rep 2 Total	110	\$26,083,661	\$237,124	\$371,692		66	\$16,022,997	\$228,328		44	\$10,060,664	\$143,364	
Juan - Sales Rep 3													
00003	83	\$31,131,724	\$375,081	\$443,627	54.41 %	46	\$16,276,774	\$231,944	50.39 %	37	\$14,854,950	\$211,683	59.62 %
00002	110	\$26,083,661	\$237,124	\$371,692	45.59 %	66	\$16,022,997	\$228,328	49.61 %	44	\$10,060,664	\$143,364	40.38 %
Juan - Sales Rep 3 Total	193	\$57,215,385	\$520,140	\$815,319		112	\$32,299,771	\$460,272		81	\$24,915,614	\$355,047	
Mary - Sales Rep 1													
00001	80	\$20,273,816	\$253,423	\$288,902	52.06 %	56	\$12,683,416	\$180,739	50.95 %	24	\$7,590,400	\$108,163	54.01 %
00004	84	\$18,672,984	\$222,297	\$266,090	47.94 %	54	\$12,208,584	\$173,972	49.05 %	30	\$6,464,400	\$92,118	45.99 %
Mary - Sales Rep 1 Total	164	\$38,946,800	\$486,835	\$554,992		110	\$24,892,000	\$354,711		54	\$14,054,800	\$200,281	
Grand Total	744	\$198,134,215	\$2,476,678	\$2,823,413		454	\$117,723,123	\$1,677,555		290	\$80,411,092	\$1,145,858	