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Market Trend Analyzer (MTA)

Report Sample Guide

REAL ESTATE BROKER VERSION

MTA - Agent Overall Commission Fees Productivity Report

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Sales Summary From 1/1/2004 To 1/31/2006

Search: Territory Master by Zip Code 00001 00004

Agent/Office/Address	Total				Listing Side (LS)			Buying Side (BS)			Double Dip (DD)		
	# / Sales\$ / Avg\$ / Fees\$				# / Sales\$ / Fees\$			# / Sales\$ / Fee\$			# / Sales\$ / Fee\$		
William Gates - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	24	\$9,138,700	\$380,779	\$253,563	15	\$4,375,400	\$109,385	4	\$3,090,300	\$77,258	5	\$1,673,000	\$66,920
Ben Franklin - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004	14	\$3,894,300	\$278,164	\$121,656	4	\$665,400	\$16,635	5	\$1,609,000	\$40,225	5	\$1,619,900	\$64,796
Patrick Henry - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004	11	\$2,960,900	\$269,173	\$75,688	2	\$1,098,000	\$27,450	8	\$1,751,900	\$43,798	1	\$111,000	\$4,440
Alex Hamilton - RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004	11	\$1,937,900	\$176,173	\$48,448	3	\$650,000	\$16,250	8	\$1,287,900	\$32,198	0	\$0	\$0
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	5	\$1,059,500	\$211,900	\$26,488	4	\$913,000	\$22,825	1	\$146,500	\$3,663	0	\$0	\$0
Francis Drake - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	3	\$540,000	\$180,000	\$21,600	0	\$0	\$0	0	\$0	\$0	3	\$540,000	\$21,600
Sophia Loren - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	2	\$494,000	\$247,000	\$19,760	0	\$0	\$0	0	\$0	\$0	2	\$494,000	\$19,760
Ed Everett - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	3	\$419,800	\$139,933	\$12,723	1	\$141,400	\$3,535	1	\$129,900	\$3,248	1	\$148,500	\$5,940
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	2	\$354,000	\$177,000	\$12,390	0	\$0	\$0	1	\$118,000	\$2,950	1	\$236,000	\$9,440
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	1	\$215,000	\$215,000	\$8,600	0	\$0	\$0	0	\$0	\$0	1	\$215,000	\$8,600
<i>Grand Total</i>	76	\$21,014,100	\$227,512	\$600,914	29	\$7,843,200	\$196,080	28	\$8,133,500	\$203,338	19	\$5,037,400	\$201,496

MTA - Agent Overall Commission Fees Productivity Report - Grouped by Office

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001

Agent/Office/Address	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fees\$			Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
Coldwell Banker, 2335 15th Ln., Mesa 00001													
Barbara Bush	10	\$3,306,600	\$330,660	\$99,750	4	\$1,120,900	\$28,023	5	\$1,046,700	\$26,168	1	\$1,139,000	\$45,560
Jo Sullivan	11	\$2,091,500	\$190,136	\$59,053	1	\$115,000	\$2,875	8	\$1,525,500	\$38,138	2	\$451,000	\$18,040
Henry Ford	10	\$1,794,400	\$179,440	\$51,085	3	\$482,000	\$12,050	6	\$897,400	\$22,435	1	\$415,000	\$16,600
<i>Coldwell Banker Total</i>	31	\$7,192,500	\$233,412	\$209,888	8	\$1,717,900	\$42,948	19	\$3,469,600	\$86,740	4	\$2,005,000	\$80,200
Equinox Realty Group, 811 78th St., Mesa 00001													
Jesse Owens	15	\$3,877,587	\$258,506	\$102,745	4	\$1,490,137	\$37,253	9	\$2,000,450	\$50,011	2	\$387,000	\$15,480
Alice Paul	10	\$2,522,200	\$252,220	\$65,604	1	\$635,000	\$15,875	8	\$1,717,300	\$42,933	1	\$169,900	\$6,796
<i>Equinox Realty Group Total</i>	25	\$6,399,787	\$255,363	\$168,348	5	\$2,125,137	\$53,128	17	\$3,717,750	\$92,944	3	\$556,900	\$22,276
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001													
William Gates	11	\$4,866,900	\$442,445	\$132,383	6	\$1,290,400	\$32,260	3	\$2,862,500	\$71,563	2	\$714,000	\$28,560
Matthew Winters	5	\$1,059,500	\$211,900	\$26,488	4	\$913,000	\$22,825	1	\$146,500	\$3,663	0	\$0	\$0
Sophia Loren	2	\$494,000	\$247,000	\$19,760	0	\$0	\$0	0	\$0	\$0	2	\$494,000	\$19,760
Ed Everett	3	\$419,800	\$139,933	\$12,723	1	\$141,400	\$3,535	1	\$129,900	\$3,248	1	\$148,500	\$5,940
Nathan Cannon	2	\$354,000	\$177,000	\$12,390	0	\$0	\$0	1	\$118,000	\$2,950	1	\$236,000	\$9,440
Greg Pacheco	1	\$215,000	\$215,000	\$8,600	0	\$0	\$0	0	\$0	\$0	1	\$215,000	\$8,600
<i>Re/max Homes Total</i>	24	\$7,409,200	\$238,880	\$212,343	11	\$2,344,800	\$58,620	6	\$3,256,900	\$81,423	7	\$1,807,500	\$72,300
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001													
Percy Matthews	8	\$4,289,800	\$536,225	\$128,515	5	\$2,691,900	\$67,298	1	\$179,900	\$4,498	2	\$1,418,000	\$56,720
Charles Strickland	4	\$597,700	\$149,425	\$15,768	1	\$282,900	\$7,073	2	\$259,800	\$6,495	1	\$55,000	\$2,200
Susan Higgins	2	\$381,000	\$190,500	\$9,525	2	\$381,000	\$9,525	0	\$0	\$0	0	\$0	\$0
<i>The MTA Group Realty Total</i>	14	\$5,268,500	\$292,050	\$153,808	8	\$3,355,800	\$83,895	3	\$439,700	\$10,993	3	\$1,473,000	\$58,920
<i>Grand Total</i>	94	\$26,269,987	\$251,456	\$744,386	32	\$9,543,637	\$238,591	45	\$10,883,950	\$272,099	17	\$5,842,400	\$233,696

MTA - Agent Overall Commission Fees Productivity Report - Grouped by City

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001

Agent/Office/Address	Total				Listing Side (LS)			Buying Side (BS)			Double Dip (DD)		
	#	Sales\$	Avg\$	Fees\$	#	Sales\$	Fees\$	#	Sales\$	Fee\$	#	Sales\$	Fee\$
Mesa													
William Gates - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	11	\$4,866,900	\$442,445	\$132,383	6	\$1,290,400	\$32,260	3	\$2,862,500	\$71,563	2	\$714,000	\$28,560
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	8	\$4,289,800	\$536,225	\$128,515	5	\$2,691,900	\$67,298	1	\$179,900	\$4,498	2	\$1,418,000	\$56,720
Jesse Owens - Equinox Realty Group, 811 78th St., 00001	15	\$3,877,587	\$258,506	\$102,745	4	\$1,490,137	\$37,253	9	\$2,000,450	\$50,011	2	\$387,000	\$15,480
Barbara Bush - Coldwell Banker, 2335 15th Ln., 00001	10	\$3,306,600	\$330,660	\$99,750	4	\$1,120,900	\$28,023	5	\$1,046,700	\$26,168	1	\$1,139,000	\$45,560
Alice Paul - Equinox Realty Group, 811 78th St., 00001	10	\$2,522,200	\$252,220	\$65,604	1	\$635,000	\$15,875	8	\$1,717,300	\$42,933	1	\$169,900	\$6,796
Jo Sullivan - Coldwell Banker, 2335 15th Ln., 00001	11	\$2,091,500	\$190,136	\$59,053	1	\$115,000	\$2,875	8	\$1,525,500	\$38,138	2	\$451,000	\$18,040
Henry Ford - Coldwell Banker, 2335 15th Ln., 00001	10	\$1,794,400	\$179,440	\$51,085	3	\$482,000	\$12,050	6	\$897,400	\$22,435	1	\$415,000	\$16,600
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	5	\$1,059,500	\$211,900	\$26,488	4	\$913,000	\$22,825	1	\$146,500	\$3,663	0	\$0	\$0
Sophia Loren - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	2	\$494,000	\$247,000	\$19,760	0	\$0	\$0	0	\$0	\$0	2	\$494,000	\$19,760
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	4	\$597,700	\$149,425	\$15,768	1	\$282,900	\$7,073	2	\$259,800	\$6,495	1	\$55,000	\$2,200
Ed Everett - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	3	\$419,800	\$139,933	\$12,723	1	\$141,400	\$3,535	1	\$129,900	\$3,248	1	\$148,500	\$5,940
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	2	\$354,000	\$177,000	\$12,390	0	\$0	\$0	1	\$118,000	\$2,950	1	\$236,000	\$9,440
Susan Higgins - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	2	\$381,000	\$190,500	\$9,525	2	\$381,000	\$9,525	0	\$0	\$0	0	\$0	\$0
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	1	\$215,000	\$215,000	\$8,600	0	\$0	\$0	0	\$0	\$0	1	\$215,000	\$8,600
<i>Mesa Total</i>	<i>94</i>	<i>\$26,269,987</i>	<i>\$251,456</i>	<i>\$744,386</i>	<i>32</i>	<i>\$10,883,950</i>	<i>\$272,099</i>	<i>45</i>	<i>\$10,883,950</i>	<i>\$272,099</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$233,696</i>
<i>Grand Total</i>	<i>94</i>	<i>\$26,269,987</i>	<i>\$251,456</i>	<i>\$744,386</i>	<i>32</i>	<i>\$9,543,637</i>	<i>\$238,591</i>	<i>45</i>	<i>\$10,883,950</i>	<i>\$272,099</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$233,696</i>

MTA - Agent Overall Commission Fees Productivity Report - Grouped by Zip Code

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Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001

Agent/Office/Address	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fees\$		Buying Side (BS) # / Sales\$ / Fee\$		Double Dip (DD) # / Sales\$ / Fee\$				
00001													
William Gates - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	11	\$4,866,900	\$442,445	\$132,383	6	\$1,290,400	\$32,260	3	\$2,862,500	\$71,563	2	\$714,000	\$28,560
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	8	\$4,289,800	\$536,225	\$128,515	5	\$2,691,900	\$67,298	1	\$179,900	\$4,498	2	\$1,418,000	\$56,720
Jesse Owens - Equinox Realty Group, 811 78th St., Mesa	15	\$3,877,587	\$258,506	\$102,745	4	\$1,490,137	\$37,253	9	\$2,000,450	\$50,011	2	\$387,000	\$15,480
Barbara Bush - Coldwell Banker, 2335 15th Ln., Mesa	10	\$3,306,600	\$330,660	\$99,750	4	\$1,120,900	\$28,023	5	\$1,046,700	\$26,168	1	\$1,139,000	\$45,560
Alice Paul - Equinox Realty Group, 811 78th St., Mesa	10	\$2,522,200	\$252,220	\$65,604	1	\$635,000	\$15,875	8	\$1,717,300	\$42,933	1	\$169,900	\$6,796
Jo Sullivan - Coldwell Banker, 2335 15th Ln., Mesa	11	\$2,091,500	\$190,136	\$59,053	1	\$115,000	\$2,875	8	\$1,525,500	\$38,138	2	\$451,000	\$18,040
Henry Ford - Coldwell Banker, 2335 15th Ln., Mesa	10	\$1,794,400	\$179,440	\$51,085	3	\$482,000	\$12,050	6	\$897,400	\$22,435	1	\$415,000	\$16,600
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	5	\$1,059,500	\$211,900	\$26,488	4	\$913,000	\$22,825	1	\$146,500	\$3,663	0	\$0	\$0
Sophia Loren - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	2	\$494,000	\$247,000	\$19,760	0	\$0	\$0	0	\$0	\$0	2	\$494,000	\$19,760
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	4	\$597,700	\$149,425	\$15,768	1	\$282,900	\$7,073	2	\$259,800	\$6,495	1	\$55,000	\$2,200
Ed Everett - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	3	\$419,800	\$139,933	\$12,723	1	\$141,400	\$3,535	1	\$129,900	\$3,248	1	\$148,500	\$5,940
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	2	\$354,000	\$177,000	\$12,390	0	\$0	\$0	1	\$118,000	\$2,950	1	\$236,000	\$9,440
Susan Higgins - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	2	\$381,000	\$190,500	\$9,525	2	\$381,000	\$9,525	0	\$0	\$0	0	\$0	\$0
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	1	\$215,000	\$215,000	\$8,600	0	\$0	\$0	0	\$0	\$0	1	\$215,000	\$8,600
<i>00001 Total</i>	<i>94</i>	<i>\$26,269,987</i>	<i>\$251,456</i>	<i>\$744,386</i>	<i>32</i>	<i>\$9,543,637</i>	<i>\$238,591</i>	<i>45</i>	<i>\$10,883,950</i>	<i>\$272,099</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$233,696</i>
<i>Grand Total</i>	<i>94</i>	<i>\$26,269,987</i>	<i>\$251,456</i>	<i>\$744,386</i>	<i>32</i>	<i>\$9,543,637</i>	<i>\$238,591</i>	<i>45</i>	<i>\$10,883,950</i>	<i>\$272,099</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$233,696</i>

MTA - Agent List Side Commission Fees Productivity Report

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001

Agent/Office/Address		Total			Listing Side (LS)			Double Dip (DD)		
		# / Sales\$ / Avg\$ / Fees\$			# / Sales\$ / Fees\$			# / Sales\$ / Fees\$		
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	7	\$4,109,900	\$587,129	\$124,018	5	\$2,691,900	\$67,298	2	\$1,418,000	\$56,720
Barbara Bush - Coldwell Banker, 2335 15th Ln., Mesa 00001	5	\$2,259,900	\$451,980	\$73,583	4	\$1,120,900	\$28,023	1	\$1,139,000	\$45,560
William Gates - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	8	\$2,004,400	\$250,550	\$60,820	6	\$1,290,400	\$32,260	2	\$714,000	\$28,560
Jesse Owens - Equinox Realty Group, 811 78th St., Mesa 00001	6	\$1,877,137	\$312,856	\$52,733	4	\$1,490,137	\$37,253	2	\$387,000	\$15,480
Henry Ford - Coldwell Banker, 2335 15th Ln., Mesa 00001	4	\$897,000	\$224,250	\$28,650	3	\$482,000	\$12,050	1	\$415,000	\$16,600
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	4	\$913,000	\$228,250	\$22,825	4	\$913,000	\$22,825	0	\$0	\$0
Alice Paul - Equinox Realty Group, 811 78th St., Mesa 00001	2	\$804,900	\$402,450	\$22,671	1	\$635,000	\$15,875	1	\$169,900	\$6,796
Jo Sullivan - Coldwell Banker, 2335 15th Ln., Mesa 00001	3	\$566,000	\$188,667	\$20,915	1	\$115,000	\$2,875	2	\$451,000	\$18,040
Sophia Loren - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	2	\$494,000	\$247,000	\$19,760	0	\$0	\$0	2	\$494,000	\$19,760
Susan Higgins - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	2	\$381,000	\$190,500	\$9,525	2	\$381,000	\$9,525	0	\$0	\$0
Ed Everett - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	2	\$289,900	\$144,950	\$9,475	1	\$141,400	\$3,535	1	\$148,500	\$5,940
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	1	\$236,000	\$236,000	\$9,440	0	\$0	\$0	1	\$236,000	\$9,440
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	2	\$337,900	\$168,950	\$9,273	1	\$282,900	\$7,073	1	\$55,000	\$2,200
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	1	\$215,000	\$215,000	\$8,600	0	\$0	\$0	1	\$215,000	\$8,600
<i>Grand Total</i>	49	\$15,386,037	\$274,895	\$472,287	32	\$9,543,637	\$238,591	17	\$5,842,400	\$233,696

MTA - Agent List Side Commission Fees Productivity Report - Grouped by Office

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Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001

Agent/Office/Address	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
Coldwell Banker, 2335 15th Ln., Mesa 00001										
Barbara Bush	5	\$2,259,900	\$451,980	\$73,583	4	\$1,120,900	\$28,023	1	\$1,139,000	\$45,560
Henry Ford	4	\$897,000	\$224,250	\$28,650	3	\$482,000	\$12,050	1	\$415,000	\$16,600
Jo Sullivan	3	\$566,000	\$188,667	\$20,915	1	\$115,000	\$2,875	2	\$451,000	\$18,040
<i>Coldwell Banker Total</i>	12	\$3,722,900	\$288,299	\$123,148	8	\$1,717,900	\$42,948	4	\$2,005,000	\$80,200
Equinox Realty Group, 811 78th St., Mesa 00001										
Jesse Owens	6	\$1,877,137	\$312,856	\$52,733	4	\$1,490,137	\$37,253	2	\$387,000	\$15,480
Alice Paul	2	\$804,900	\$402,450	\$22,671	1	\$635,000	\$15,875	1	\$169,900	\$6,796
<i>Equinox Realty Group Total</i>	8	\$2,682,037	\$357,653	\$75,404	5	\$2,125,137	\$53,128	3	\$556,900	\$22,276
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001										
William Gates	8	\$2,004,400	\$250,550	\$60,820	6	\$1,290,400	\$32,260	2	\$714,000	\$28,560
Matthew Winters	4	\$913,000	\$228,250	\$22,825	4	\$913,000	\$22,825	0	\$0	\$0
Sophia Loren	2	\$494,000	\$247,000	\$19,760	0	\$0	\$0	2	\$494,000	\$19,760
Ed Everett	2	\$289,900	\$144,950	\$9,475	1	\$141,400	\$3,535	1	\$148,500	\$5,940
Nathan Cannon	1	\$236,000	\$236,000	\$9,440	0	\$0	\$0	1	\$236,000	\$9,440
Greg Pacheco	1	\$215,000	\$215,000	\$8,600	0	\$0	\$0	1	\$215,000	\$8,600
<i>Re/max Homes Total</i>	18	\$4,152,300	\$220,292	\$130,920	11	\$2,344,800	\$58,620	7	\$1,807,500	\$72,300
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001										
Percy Matthews	7	\$4,109,900	\$587,129	\$124,018	5	\$2,691,900	\$67,298	2	\$1,418,000	\$56,720
Susan Higgins	2	\$381,000	\$190,500	\$9,525	2	\$381,000	\$9,525	0	\$0	\$0
Charles Strickland	2	\$337,900	\$168,950	\$9,273	1	\$282,900	\$7,073	1	\$55,000	\$2,200
<i>The MTA Group Realty Total</i>	11	\$4,828,800	\$315,526	\$142,815	8	\$3,355,800	\$83,895	3	\$1,473,000	\$58,920
<i>Grand Total</i>	49	\$15,386,037	\$274,895	\$472,287	32	\$9,543,637	\$238,591	17	\$5,842,400	\$233,696

MTA - Agent List Side Commission Fees Productivity Report - Grouped by City

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Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001

Agent/Office/Address	Total				Listing Side (LS)			Double Dip (DD)		
	#	Sales\$	Avg\$	Fees\$	#	Sales\$	Fee\$	#	Sales\$	Fee\$
Mesa										
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	7	\$4,109,900	\$587,129	\$124,018	5	\$2,691,900	\$67,298	2	\$1,418,000	\$56,720
Barbara Bush - Coldwell Banker, 2335 15th Ln., 00001	5	\$2,259,900	\$451,980	\$73,583	4	\$1,120,900	\$28,023	1	\$1,139,000	\$45,560
William Gates - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	8	\$2,004,400	\$250,550	\$60,820	6	\$1,290,400	\$32,260	2	\$714,000	\$28,560
Jesse Owens - Equinox Realty Group, 811 78th St., 00001	6	\$1,877,137	\$312,856	\$52,733	4	\$1,490,137	\$37,253	2	\$387,000	\$15,480
Henry Ford - Coldwell Banker, 2335 15th Ln., 00001	4	\$897,000	\$224,250	\$28,650	3	\$482,000	\$12,050	1	\$415,000	\$16,600
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	4	\$913,000	\$228,250	\$22,825	4	\$913,000	\$22,825	0	\$0	\$0
Alice Paul - Equinox Realty Group, 811 78th St., 00001	2	\$804,900	\$402,450	\$22,671	1	\$635,000	\$15,875	1	\$169,900	\$6,796
Jo Sullivan - Coldwell Banker, 2335 15th Ln., 00001	3	\$566,000	\$188,667	\$20,915	1	\$115,000	\$2,875	2	\$451,000	\$18,040
Sophia Loren - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	2	\$494,000	\$247,000	\$19,760	0	\$0	\$0	2	\$494,000	\$19,760
Susan Higgins - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	2	\$381,000	\$190,500	\$9,525	2	\$381,000	\$9,525	0	\$0	\$0
Ed Everett - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	2	\$289,900	\$144,950	\$9,475	1	\$141,400	\$3,535	1	\$148,500	\$5,940
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	1	\$236,000	\$236,000	\$9,440	0	\$0	\$0	1	\$236,000	\$9,440
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	2	\$337,900	\$168,950	\$9,273	1	\$282,900	\$7,073	1	\$55,000	\$2,200
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	1	\$215,000	\$215,000	\$8,600	0	\$0	\$0	1	\$215,000	\$8,600
<i>Mesa Total</i>	<i>49</i>	<i>\$15,386,037</i>	<i>\$274,895</i>	<i>\$472,287</i>	<i>32</i>	<i>\$9,543,637</i>	<i>\$238,591</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$233,696</i>
<i>Grand Total</i>	<i>49</i>	<i>\$15,386,037</i>	<i>\$274,895</i>	<i>\$472,287</i>	<i>32</i>	<i>\$9,543,637</i>	<i>\$238,591</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$233,696</i>

MTA - Agent List Side Commission Fees Productivity Report - Grouped by Zip Code

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Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001

Agent	Total				Listing Side (LS)			Double Dip (DD)		
	#	Sales\$	Avg\$	Fees\$	#	Sales\$	Fee\$	#	Sales\$	Fee\$
00001										
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	7	\$4,109,900	\$587,129	\$124,018	5	\$2,691,900	\$67,298	2	\$1,418,000	\$56,720
Barbara Bush - Coldwell Banker, 2335 15th Ln., Mesa	5	\$2,259,900	\$451,980	\$73,583	4	\$1,120,900	\$28,023	1	\$1,139,000	\$45,560
William Gates - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	8	\$2,004,400	\$250,550	\$60,820	6	\$1,290,400	\$32,260	2	\$714,000	\$28,560
Jesse Owens - Equinox Realty Group, 811 78th St., Mesa	6	\$1,877,137	\$312,856	\$52,733	4	\$1,490,137	\$37,253	2	\$387,000	\$15,480
Henry Ford - Coldwell Banker, 2335 15th Ln., Mesa	4	\$897,000	\$224,250	\$28,650	3	\$482,000	\$12,050	1	\$415,000	\$16,600
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	4	\$913,000	\$228,250	\$22,825	4	\$913,000	\$22,825	0	\$0	\$0
Alice Paul - Equinox Realty Group, 811 78th St., Mesa	2	\$804,900	\$402,450	\$22,671	1	\$635,000	\$15,875	1	\$169,900	\$6,796
Jo Sullivan - Coldwell Banker, 2335 15th Ln., Mesa	3	\$566,000	\$188,667	\$20,915	1	\$115,000	\$2,875	2	\$451,000	\$18,040
Sophia Loren - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	2	\$494,000	\$247,000	\$19,760	0	\$0	\$0	2	\$494,000	\$19,760
Susan Higgins - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	2	\$381,000	\$190,500	\$9,525	2	\$381,000	\$9,525	0	\$0	\$0
Ed Everett - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	2	\$289,900	\$144,950	\$9,475	1	\$141,400	\$3,535	1	\$148,500	\$5,940
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	1	\$236,000	\$236,000	\$9,440	0	\$0	\$0	1	\$236,000	\$9,440
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	2	\$337,900	\$168,950	\$9,273	1	\$282,900	\$7,073	1	\$55,000	\$2,200
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	1	\$215,000	\$215,000	\$8,600	0	\$0	\$0	1	\$215,000	\$8,600
<i>00001 Total</i>	<i>49</i>	<i>\$15,386,037</i>	<i>\$274,895</i>	<i>\$472,287</i>	<i>32</i>	<i>\$9,543,637</i>	<i>\$238,591</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$233,696</i>
<i>Grand Total</i>	<i>49</i>	<i>\$15,386,037</i>	<i>\$274,895</i>	<i>\$472,287</i>	<i>32</i>	<i>\$9,543,637</i>	<i>\$238,591</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$233,696</i>

MTA - Agent Buy Side Commission Fees Productivity Report

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Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001

Agent/Office/Address	Total				Buying Side (BS)			Double Dip (DD)		
	#	Sales\$	Avg\$	Fees\$	#	Sales\$	Fee\$	#	Sales\$	Fee\$
William Gates - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	5	\$3,576,500	\$715,300	\$100,123	3	\$2,862,500	\$71,563	2	\$714,000	\$28,560
Barbara Bush - Coldwell Banker, 2335 15th Ln., Mesa 00001	6	\$2,185,700	\$364,283	\$71,728	5	\$1,046,700	\$26,168	1	\$1,139,000	\$45,560
Jesse Owens - Equinox Realty Group, 811 78th St., Mesa 00001	11	\$2,387,450	\$217,041	\$65,491	9	\$2,000,450	\$50,011	2	\$387,000	\$15,480
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	3	\$1,597,900	\$532,633	\$61,218	1	\$179,900	\$4,498	2	\$1,418,000	\$56,720
Jo Sullivan - Coldwell Banker, 2335 15th Ln., Mesa 00001	10	\$1,976,500	\$197,650	\$56,178	8	\$1,525,500	\$38,138	2	\$451,000	\$18,040
Alice Paul - Equinox Realty Group, 811 78th St., Mesa 00001	9	\$1,887,200	\$209,689	\$49,729	8	\$1,717,300	\$42,933	1	\$169,900	\$6,796
Henry Ford - Coldwell Banker, 2335 15th Ln., Mesa 00001	7	\$1,312,400	\$187,486	\$39,035	6	\$897,400	\$22,435	1	\$415,000	\$16,600
Sophia Loren - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	2	\$494,000	\$247,000	\$19,760	0	\$0	\$0	2	\$494,000	\$19,760
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	2	\$354,000	\$177,000	\$12,390	1	\$118,000	\$2,950	1	\$236,000	\$9,440
Ed Everett - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	2	\$278,400	\$139,200	\$9,188	1	\$129,900	\$3,248	1	\$148,500	\$5,940
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	3	\$314,800	\$104,933	\$8,695	2	\$259,800	\$6,495	1	\$55,000	\$2,200
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	1	\$215,000	\$215,000	\$8,600	0	\$0	\$0	1	\$215,000	\$8,600
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	1	\$146,500	\$146,500	\$3,663	1	\$146,500	\$3,663	0	\$0	\$0
<i>Grand Total</i>	62	\$16,726,350	\$265,670	\$505,795	45	\$10,883,950	\$272,099	17	\$5,842,400	\$233,696

MTA - Agent Buy Side Commission Fees Productivity Report - Grouped by Office

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Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001

Agent/Office/Address	Total # / Sales\$ / Avg\$ / Fees\$			Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$			
Coldwell Banker, 2335 15th Ln., Mesa 00001										
Barbara Bush	6	\$2,185,700	\$364,283	\$71,728	5	\$1,046,700	\$26,168	1	\$1,139,000	\$45,560
Jo Sullivan	10	\$1,976,500	\$197,650	\$56,178	8	\$1,525,500	\$38,138	2	\$451,000	\$18,040
Henry Ford	7	\$1,312,400	\$187,486	\$39,035	6	\$897,400	\$22,435	1	\$415,000	\$16,600
<i>Coldwell Banker Total</i>	23	\$5,474,600	\$249,806	\$166,940	19	\$3,469,600	\$86,740	4	\$2,005,000	\$80,200
Equinox Realty Group, 811 78th St., Mesa 00001										
Jesse Owens	11	\$2,387,450	\$217,041	\$65,491	9	\$2,000,450	\$50,011	2	\$387,000	\$15,480
Alice Paul	9	\$1,887,200	\$209,689	\$49,729	8	\$1,717,300	\$42,933	1	\$169,900	\$6,796
<i>Equinox Realty Group Total</i>	20	\$4,274,650	\$213,365	\$115,220	17	\$3,717,750	\$92,944	3	\$556,900	\$22,276
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001										
William Gates	5	\$3,576,500	\$715,300	\$100,123	3	\$2,862,500	\$71,563	2	\$714,000	\$28,560
Sophia Loren	2	\$494,000	\$247,000	\$19,760	0	\$0	\$0	2	\$494,000	\$19,760
Nathan Cannon	2	\$354,000	\$177,000	\$12,390	1	\$118,000	\$2,950	1	\$236,000	\$9,440
Ed Everett	2	\$278,400	\$139,200	\$9,188	1	\$129,900	\$3,248	1	\$148,500	\$5,940
Greg Pacheco	1	\$215,000	\$215,000	\$8,600	0	\$0	\$0	1	\$215,000	\$8,600
Matthew Winters	1	\$146,500	\$146,500	\$3,663	1	\$146,500	\$3,663	0	\$0	\$0
<i>Re/max Homes Total</i>	13	\$5,064,400	\$273,333	\$153,723	6	\$3,256,900	\$81,423	7	\$1,807,500	\$72,300
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001										
Percy Matthews	3	\$1,597,900	\$532,633	\$61,218	1	\$179,900	\$4,498	2	\$1,418,000	\$56,720
Charles Strickland	3	\$314,800	\$104,933	\$8,695	2	\$259,800	\$6,495	1	\$55,000	\$2,200
<i>The MTA Group Realty Total</i>	6	\$1,912,700	\$318,783	\$69,913	3	\$439,700	\$10,993	3	\$1,473,000	\$58,920
<i>Grand Total</i>	62	\$16,726,350	\$265,670	\$505,795	45	\$10,883,950	\$272,099	17	\$5,842,400	\$233,696

MTA - Agent Buy Side Commission Fees Productivity Report - Grouped by City

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Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001

Agent/Office/Address		Total # / Sales\$ / Avg\$ / Fees\$			Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$			
Mesa											
William Gates - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	5	\$3,576,500	\$715,300	\$100,123	3	\$2,862,500	\$71,563	2	\$714,000	\$28,560	
Barbara Bush - Coldwell Banker, 2335 15th Ln., 00001	6	\$2,185,700	\$364,283	\$71,728	5	\$1,046,700	\$26,168	1	\$1,139,000	\$45,560	
Jesse Owens - Equinox Realty Group, 811 78th St., 00001	11	\$2,387,450	\$217,041	\$65,491	9	\$2,000,450	\$50,011	2	\$387,000	\$15,480	
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	3	\$1,597,900	\$532,633	\$61,218	1	\$179,900	\$4,498	2	\$1,418,000	\$56,720	
Jo Sullivan - Coldwell Banker, 2335 15th Ln., 00001	10	\$1,976,500	\$197,650	\$56,178	8	\$1,525,500	\$38,138	2	\$451,000	\$18,040	
Alice Paul - Equinox Realty Group, 811 78th St., 00001	9	\$1,887,200	\$209,689	\$49,729	8	\$1,717,300	\$42,933	1	\$169,900	\$6,796	
Henry Ford - Coldwell Banker, 2335 15th Ln., 00001	7	\$1,312,400	\$187,486	\$39,035	6	\$897,400	\$22,435	1	\$415,000	\$16,600	
Sophia Loren - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	2	\$494,000	\$247,000	\$19,760	0	\$0	\$0	2	\$494,000	\$19,760	
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	2	\$354,000	\$177,000	\$12,390	1	\$118,000	\$2,950	1	\$236,000	\$9,440	
Ed Everett - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	2	\$278,400	\$139,200	\$9,188	1	\$129,900	\$3,248	1	\$148,500	\$5,940	
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	3	\$314,800	\$104,933	\$8,695	2	\$259,800	\$6,495	1	\$55,000	\$2,200	
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	1	\$215,000	\$215,000	\$8,600	0	\$0	\$0	1	\$215,000	\$8,600	
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	1	\$146,500	\$146,500	\$3,663	1	\$146,500	\$3,663	0	\$0	\$0	
	<i>Mesa Total</i>	62	\$16,726,350	\$265,670	\$505,795	45	\$10,883,950	\$272,099	17	\$5,842,400	\$233,696
	<i>Grand Total</i>	62	\$16,726,350	\$265,670	\$505,795	45	\$10,883,950	\$272,099	17	\$5,842,400	\$233,696

MTA - Agent Buy Side Commission Fees Productivity Report - Grouped by Zip Code

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Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001

Agent	Total # / Sales\$ / Avg\$ / Fees\$				Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
00001										
William Gates - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	5	\$3,576,500	\$715,300	\$100,123	3	\$2,862,500	\$71,563	2	\$714,000	\$28,560
Barbara Bush - Coldwell Banker, 2335 15th Ln., Mesa	6	\$2,185,700	\$364,283	\$71,728	5	\$1,046,700	\$26,168	1	\$1,139,000	\$45,560
Jesse Owens - Equinox Realty Group, 811 78th St., Mesa	11	\$2,387,450	\$217,041	\$65,491	9	\$2,000,450	\$50,011	2	\$387,000	\$15,480
Percy Matthews - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	3	\$1,597,900	\$532,633	\$61,218	1	\$179,900	\$4,498	2	\$1,418,000	\$56,720
Jo Sullivan - Coldwell Banker, 2335 15th Ln., Mesa	10	\$1,976,500	\$197,650	\$56,178	8	\$1,525,500	\$38,138	2	\$451,000	\$18,040
Alice Paul - Equinox Realty Group, 811 78th St., Mesa	9	\$1,887,200	\$209,689	\$49,729	8	\$1,717,300	\$42,933	1	\$169,900	\$6,796
Henry Ford - Coldwell Banker, 2335 15th Ln., Mesa	7	\$1,312,400	\$187,486	\$39,035	6	\$897,400	\$22,435	1	\$415,000	\$16,600
Sophia Loren - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	2	\$494,000	\$247,000	\$19,760	0	\$0	\$0	2	\$494,000	\$19,760
Nathan Cannon - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	2	\$354,000	\$177,000	\$12,390	1	\$118,000	\$2,950	1	\$236,000	\$9,440
Ed Everett - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	2	\$278,400	\$139,200	\$9,188	1	\$129,900	\$3,248	1	\$148,500	\$5,940
Charles Strickland - The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	3	\$314,800	\$104,933	\$8,695	2	\$259,800	\$6,495	1	\$55,000	\$2,200
Greg Pacheco - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	1	\$215,000	\$215,000	\$8,600	0	\$0	\$0	1	\$215,000	\$8,600
Matthew Winters - Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	1	\$146,500	\$146,500	\$3,663	1	\$146,500	\$3,663	0	\$0	\$0
<i>00001 Total</i>	62	\$16,726,350	\$265,670	\$505,795	45	\$10,883,950	\$272,099	17	\$5,842,400	\$233,696
<i>Grand Total</i>	62	\$16,726,350	\$265,670	\$505,795	45	\$10,883,950	\$272,099	17	\$5,842,400	\$233,696

MTA - Agent Profile Report

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Sales Summary From 1/1/2004 To 1/31/2006

Search: Territory Master by Zip Code 00001 00004

Agent Name:	Charles Strickland
Office:	The MTA Group Realty
Address:	1114 E. Baseline Rd Ste 1, Mesa 00001
Office Phone:	480-659-6866
Office Fax:	480-659-6869
Email:	info@mymta.com

Sales Summary						
	#	Total	Avg	Min	Max	Fees
LS	1	\$282,900	\$282,900	\$282,900	\$282,900	\$7,073
BS	2	\$259,800	\$129,900	\$100,000	\$159,800	\$6,495
DD	1	\$55,000	\$55,000	\$55,000	\$55,000	\$2,200
Total	4	\$597,700				\$15,768

Listing Side Transactions (LS)...

Property Address	Class	LD	PD	SD	Amount	Fees	Buy Agent	Buy Office
3864 E Baranca Rd - Gilbert - 85297	Res	9/10/2004	9/27/2004	9/23/2004	\$282,900	\$2,848	Barbara Bush	Coldwell Banker

Buying Side Transactions (BS)...

Property Address	Class	LD	PD	SD	Amount	Fees	List Agent	List Office
10196 e Open Sky Dr - Gold Canyon - 85218	Lnd	2/2/2005	2/2/2005	5/5/2005	\$159,800	\$2,065	Andrew Jackson	Get R' Dun Realty
6064 W Britton Av - Phoenix - 85033	Res	4/5/2004	5/20/2004	6/4/2004	\$100,000	\$1,642	Jesse Owens	Equinox Realty Group

Double Dip Transactions (DD)...

Property Address	Class	LD	PD	SD	Amount	Fees
9068 e Chambers St - Mesa - 85208	Res	2/4/2005	2/4/2005	2/10/2005	\$55,000	\$1,226

MTA - Agent Overall Commission Trend Report

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Sales Summary From 2003 To 2005

Search: Territory Master by Zip Code 00001 Overall

Agent	Time Period	Sales Vol. \$	Transaction #	Comm. Fees \$	Sales Variance
Barbara Bush - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$3,196,600	9	\$28,047	\$0
	2005	\$309,027	2	\$4,067	(\$23,980)
	Barbara Bush Total	\$3,505,627	11	\$32,113	(\$23,980)
Henry Ford - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$1,421,600	9	\$18,113	\$0
	2005	\$792,800	3	\$8,284	(\$9,829)
	Henry Ford Total	\$2,214,400	12	\$26,396	(\$9,829)
Jo Sullivan - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$2,454,300	13	\$29,449	\$0
	2005	\$360,000	1	\$3,303	(\$26,146)
	Jo Sullivan Total	\$2,814,300	14	\$32,753	(\$26,146)
	Grand Total	\$8,534,327	37	\$91,262	

MTA - Agent List Side Directed Commission Trend Report

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Sales Summary From 2003 To 2005

Search: Territory Master by Zip Code 00001 List Side

Agent	Time Period	Sales Vol. \$	Transaction #	Comm. Fees \$	Sales Variance
Barbara Bush - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$1,010,900	3	\$9,003	\$0
	2005	\$110,000	1	\$1,740	(\$7,263)
	Barbara Bush Total	\$1,120,900	4	\$10,743	(\$7,263)
Henry Ford - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$274,000	2	\$3,870	\$0
	2005	\$208,000	1	\$2,392	(\$1,478)
	Henry Ford Total	\$482,000	3	\$6,261	(\$1,478)
Jo Sullivan - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$477,800	3	\$6,262	\$0
	2005	\$360,000	1	\$3,303	(\$2,959)
	Jo Sullivan Total	\$837,800	4	\$9,565	(\$2,959)
	Grand Total	\$2,440,700	11	\$26,570	

MTA - Agent Buy Side Directed Commission Trend Report

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Sales Summary From 2003 To 2005

Search: Territory Master by Zip Code 00001 Buy Side

Agent	Time Period	Sales Vol. \$	Transaction #	Comm. Fees \$	Sales Variance
Barbara Bush - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$1,046,700	5	\$11,893	\$0
	2005	\$199,027	1	\$2,326	(\$9,567)
	Barbara Bush Total	\$1,245,727	6	\$14,219	(\$9,567)
Henry Ford - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$732,600	6	\$10,615	\$0
	2005	\$584,800	2	\$5,892	(\$4,723)
	Henry Ford Total	\$1,317,400	8	\$16,507	(\$4,723)
Jo Sullivan - Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2004	\$1,525,500	8	\$18,209	\$0
	2005	\$0	0	\$0	(\$18,209)
	Jo Sullivan Total	\$1,525,500	8	\$18,209	(\$18,209)
	Grand Total	\$4,088,627	22	\$48,935	

MTA - Office Overall Commission Fees Productivity Report

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Not For Distribution

Sales Summary From 1/1/2004 To 1/31/2006

Search: Territory Master by Zip Code 00001

Office	Total				Listing Side (LS)			Buying Side (BS)			Double Dip (DD)		
	# / Sales\$ / Avg\$ / Fees\$				# / Sales\$ / Fees\$			# / Sales\$ / Fee\$			# / Sales\$ / Fee\$		
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	40	\$12,221,000	\$305,525	\$355,123	20	\$5,429,800	\$135,745	7	\$3,484,700	\$87,118	13	\$3,306,500	\$132,260
Coldwell Banker, 2335 15th Ln., Mesa 00001	37	\$8,534,327	\$230,657	\$243,433	11	\$2,440,700	\$61,018	22	\$4,088,627	\$102,216	4	\$2,005,000	\$80,200
Equinox Realty Group, 811 78th St., Mesa 00001	33	\$7,559,926	\$229,089	\$197,352	6	\$2,332,637	\$58,316	24	\$4,670,389	\$116,760	3	\$556,900	\$22,276
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	15	\$5,517,500	\$367,833	\$163,768	8	\$3,355,800	\$83,895	3	\$439,700	\$10,993	4	\$1,722,000	\$68,880
<i>Grand Total</i>	125	\$33,832,753	\$283,276	\$959,675	45	\$13,558,937	\$338,973	56	\$12,683,416	\$317,085	24	\$7,590,400	\$303,616

MTA - Office Overall Commission Fees Productivity Report - Grouped by City

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001 00004

Office	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fees\$			Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
Mesa													
Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	24	\$7,409,200	\$308,717	\$212,343	11	\$2,344,800	\$58,620	6	\$3,256,900	\$81,423	7	\$1,807,500	\$72,300
Coldwell Banker, 2335 15th Ln., 00001	31	\$7,192,500	\$232,016	\$209,888	8	\$1,717,900	\$42,948	19	\$3,469,600	\$86,740	4	\$2,005,000	\$80,200
Equinox Realty Group, 811 78th St., 00001	25	\$6,399,787	\$255,991	\$168,348	5	\$2,125,137	\$53,128	17	\$3,717,750	\$92,944	3	\$556,900	\$22,276
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	14	\$5,268,500	\$376,321	\$153,808	8	\$3,355,800	\$83,895	3	\$439,700	\$10,993	3	\$1,473,000	\$58,920
<i>Mesa Total</i>	<i>94</i>	<i>\$26,269,987</i>	<i>\$279,468</i>	<i>\$744,386</i>	<i>32</i>	<i>\$9,543,637</i>	<i>\$238,591</i>	<i>45</i>	<i>\$10,883,950</i>	<i>\$272,099</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$233,696</i>
Tempe													
Executives Realty Co., 10640 N 28th Dr #5, 00004	45	\$8,649,150	\$192,203	\$242,905	24	\$4,729,950	\$118,249	13	\$2,140,800	\$53,520	8	\$1,778,400	\$71,136
RE/MAX, 1142 N. Kyrene Ave. #22, 00004	33	\$7,885,100	\$238,942	\$223,091	9	\$2,413,400	\$60,335	18	\$3,740,800	\$93,520	6	\$1,730,900	\$69,236
Get R' Dun Realty, 5800 W. Baseline Rd. #300, 00004	25	\$6,387,947	\$255,518	\$164,047	10	\$2,055,700	\$51,393	13	\$4,042,347	\$101,059	2	\$289,900	\$11,596
The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	28	\$4,234,237	\$151,223	\$127,655	16	\$2,206,300	\$55,158	4	\$574,637	\$14,366	8	\$1,453,300	\$58,132
<i>Tempe Total</i>	<i>131</i>	<i>\$27,156,434</i>	<i>\$207,301</i>	<i>\$757,698</i>	<i>59</i>	<i>\$11,405,350</i>	<i>\$285,134</i>	<i>48</i>	<i>\$10,498,584</i>	<i>\$262,465</i>	<i>24</i>	<i>\$5,252,500</i>	<i>\$210,100</i>
<i>Grand Total</i>	<i>225</i>	<i>\$53,426,421</i>	<i>\$237,451</i>	<i>\$1,502,084</i>	<i>91</i>	<i>\$20,948,987</i>	<i>\$523,725</i>	<i>93</i>	<i>\$21,382,534</i>	<i>\$534,563</i>	<i>41</i>	<i>\$11,094,900</i>	<i>\$443,796</i>

MTA - Office Overall Commission Fees Productivity Report - Grouped by Zip Code

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001 00004

Office	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fees\$			Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
00001													
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	24	\$7,409,200	\$308,717	\$212,343	11	\$2,344,800	\$58,620	6	\$3,256,900	\$81,423	7	\$1,807,500	\$72,300
Coldwell Banker, 2335 15th Ln., Mesa	31	\$7,192,500	\$232,016	\$209,888	8	\$1,717,900	\$42,948	19	\$3,469,600	\$86,740	4	\$2,005,000	\$80,200
Equinox Realty Group, 811 78th St., Mesa	25	\$6,399,787	\$255,991	\$168,348	5	\$2,125,137	\$53,128	17	\$3,717,750	\$92,944	3	\$556,900	\$22,276
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	14	\$5,268,500	\$376,321	\$153,808	8	\$3,355,800	\$83,895	3	\$439,700	\$10,993	3	\$1,473,000	\$58,920
<i>00001 Total</i>	<i>94</i>	<i>\$26,269,987</i>	<i>\$279,468</i>	<i>\$744,386</i>	<i>32</i>	<i>\$9,543,637</i>	<i>\$238,591</i>	<i>45</i>	<i>\$10,883,950</i>	<i>\$272,099</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$233,696</i>
00004													
Executives Realty Co., 10640 N 28th Dr #5, Tempe	45	\$8,649,150	\$192,203	\$242,905	24	\$4,729,950	\$118,249	13	\$2,140,800	\$53,520	8	\$1,778,400	\$71,136
RE/MAX, 1142 N. Kyrene Ave. #22, Tempe	33	\$7,885,100	\$238,942	\$223,091	9	\$2,413,400	\$60,335	18	\$3,740,800	\$93,520	6	\$1,730,900	\$69,236
Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe	25	\$6,387,947	\$255,518	\$164,047	10	\$2,055,700	\$51,393	13	\$4,042,347	\$101,059	2	\$289,900	\$11,596
The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	28	\$4,234,237	\$151,223	\$127,655	16	\$2,206,300	\$55,158	4	\$574,637	\$14,366	8	\$1,453,300	\$58,132
<i>00004 Total</i>	<i>131</i>	<i>\$27,156,434</i>	<i>\$207,301</i>	<i>\$757,698</i>	<i>59</i>	<i>\$11,405,350</i>	<i>\$285,134</i>	<i>48</i>	<i>\$10,498,584</i>	<i>\$262,465</i>	<i>24</i>	<i>\$5,252,500</i>	<i>\$210,100</i>
<i>Grand Total</i>	<i>225</i>	<i>\$53,426,421</i>	<i>\$237,451</i>	<i>\$1,502,084</i>	<i>91</i>	<i>\$20,948,987</i>	<i>\$523,725</i>	<i>93</i>	<i>\$21,382,534</i>	<i>\$534,563</i>	<i>41</i>	<i>\$11,094,900</i>	<i>\$443,796</i>

MTA - Office List Side Commission Fees Productivity Report

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001 00004

Office	Total			Listing Side (LS)			Double Dip (DD)			
	# / Sales\$ / Avg\$ / Fees\$			# / Sales\$ / Fees\$			# / Sales\$ / Fee\$			
Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	32	\$6,508,350	\$203,386	\$189,385	24	\$4,729,950	\$118,249	8	\$1,778,400	\$71,136
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	11	\$4,828,800	\$438,982	\$142,815	8	\$3,355,800	\$83,895	3	\$1,473,000	\$58,920
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	18	\$4,152,300	\$230,683	\$130,920	11	\$2,344,800	\$58,620	7	\$1,807,500	\$72,300
RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004	15	\$4,144,300	\$276,287	\$129,571	9	\$2,413,400	\$60,335	6	\$1,730,900	\$69,236
Coldwell Banker, 2335 15th Ln., Mesa 00001	12	\$3,722,900	\$310,242	\$123,148	8	\$1,717,900	\$42,948	4	\$2,005,000	\$80,200
The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	24	\$3,659,600	\$152,483	\$113,290	16	\$2,206,300	\$55,158	8	\$1,453,300	\$58,132
Equinox Realty Group, 811 78th St., Mesa 00001	8	\$2,682,037	\$335,255	\$75,404	5	\$2,125,137	\$53,128	3	\$556,900	\$22,276
Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe 00004	12	\$2,345,600	\$195,467	\$62,989	10	\$2,055,700	\$51,393	2	\$289,900	\$11,596
<i>Grand Total</i>	132	\$32,043,887	\$242,757	\$967,521	91	\$20,948,987	\$523,725	41	\$11,094,900	\$443,796

MTA - Office List Side Commission Fees Productivity Report - Grouped by City

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001 00004

Office	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fees\$			Double Dip (DD) # / Sales\$ / Fee\$		
Mesa										
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	11	\$4,828,800	\$438,982	\$142,815	8	\$3,355,800	\$83,895	3	\$1,473,000	\$58,920
Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	18	\$4,152,300	\$230,683	\$130,920	11	\$2,344,800	\$58,620	7	\$1,807,500	\$72,300
Coldwell Banker, 2335 15th Ln., 00001	12	\$3,722,900	\$310,242	\$123,148	8	\$1,717,900	\$42,948	4	\$2,005,000	\$80,200
Equinox Realty Group, 811 78th St., 00001	8	\$2,682,037	\$335,255	\$75,404	5	\$2,125,137	\$53,128	3	\$556,900	\$22,276
<i>Mesa Total</i>	49	\$15,386,037	\$163,681	\$472,287	32	\$9,543,637	\$238,591	17	\$5,842,400	\$233,696
Tempe										
Executives Realty Co., 10640 N 28th Dr #5, 00004	32	\$6,508,350	\$203,386	\$189,385	24	\$4,729,950	\$118,249	8	\$1,778,400	\$71,136
RE/MAX, 1142 N. Kyrene Ave. #22, 00004	15	\$4,144,300	\$276,287	\$129,571	9	\$2,413,400	\$60,335	6	\$1,730,900	\$69,236
The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	24	\$3,659,600	\$152,483	\$113,290	16	\$2,206,300	\$55,158	8	\$1,453,300	\$58,132
Get R' Dun Realty, 5800 W. Baseline Rd. #300, 00004	12	\$2,345,600	\$195,467	\$62,989	10	\$2,055,700	\$51,393	2	\$289,900	\$11,596
<i>Tempe Total</i>	83	\$16,657,850	\$127,159	\$495,234	59	\$11,405,350	\$285,134	24	\$5,252,500	\$210,100
<i>Grand Total</i>	132	\$32,043,887	\$142,417	\$967,521	91	\$20,948,987	\$523,725	41	\$11,094,900	\$443,796

MTA - Office List Side Commission Fees Productivity Report - Grouped by Zip Code

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001 00004

Office	Total # / Sales\$ / Avg\$ / Fees\$				Listing Side (LS) # / Sales\$ / Fees\$			Double Dip (DD) # / Sales\$ / Fee\$		
00001										
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa	11	\$4,828,800	\$438,982	\$142,815	8	\$3,355,800	\$83,895	3	\$1,473,000	\$58,920
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa	18	\$4,152,300	\$230,683	\$130,920	11	\$2,344,800	\$58,620	7	\$1,807,500	\$72,300
Coldwell Banker, 2335 15th Ln., Mesa	12	\$3,722,900	\$310,242	\$123,148	8	\$1,717,900	\$42,948	4	\$2,005,000	\$80,200
Equinox Realty Group, 811 78th St., Mesa	8	\$2,682,037	\$335,255	\$75,404	5	\$2,125,137	\$53,128	3	\$556,900	\$22,276
<i>00001 Total</i>	<i>49</i>	<i>\$15,386,037</i>	<i>\$314,001</i>	<i>\$472,287</i>	<i>32</i>	<i>\$9,543,637</i>	<i>\$238,591</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$233,696</i>
00004										
Executives Realty Co., 10640 N 28th Dr #5, Tempe	32	\$6,508,350	\$203,386	\$189,385	24	\$4,729,950	\$118,249	8	\$1,778,400	\$71,136
RE/MAX, 1142 N. Kyrene Ave. #22, Tempe	15	\$4,144,300	\$276,287	\$129,571	9	\$2,413,400	\$60,335	6	\$1,730,900	\$69,236
The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe	24	\$3,659,600	\$152,483	\$113,290	16	\$2,206,300	\$55,158	8	\$1,453,300	\$58,132
Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe	12	\$2,345,600	\$195,467	\$62,989	10	\$2,055,700	\$51,393	2	\$289,900	\$11,596
<i>00004 Total</i>	<i>83</i>	<i>\$16,657,850</i>	<i>\$200,697</i>	<i>\$495,234</i>	<i>59</i>	<i>\$11,405,350</i>	<i>\$285,134</i>	<i>24</i>	<i>\$5,252,500</i>	<i>\$210,100</i>
<i>Grand Total</i>	<i>132</i>	<i>\$32,043,887</i>	<i>\$242,757</i>	<i>\$967,521</i>	<i>91</i>	<i>\$20,948,987</i>	<i>\$523,725</i>	<i>41</i>	<i>\$11,094,900</i>	<i>\$443,796</i>

MTA - Office Buy Side Commission Fees Productivity Report

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001 00004

Office/Address/City/Zip/Phone	Total			Buying Side (BS)			Double Dip (DD)			
	# / Sales\$ / Avg\$ / Fees\$			# / Sales\$ / Fee\$			# / Sales\$ / Fee\$			
Coldwell Banker, 2335 15th Ln., Mesa 00001	23	\$5,474,600	\$238,026	\$166,940	19	\$3,469,600	\$86,740	4	\$2,005,000	\$80,200
RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004	24	\$5,471,700	\$227,988	\$162,756	18	\$3,740,800	\$93,520	6	\$1,730,900	\$69,236
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	13	\$5,064,400	\$389,569	\$153,723	6	\$3,256,900	\$81,423	7	\$1,807,500	\$72,300
Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	21	\$3,919,200	\$186,629	\$124,656	13	\$2,140,800	\$53,520	8	\$1,778,400	\$71,136
Equinox Realty Group, 811 78th St., Mesa 00001	20	\$4,274,650	\$213,733	\$115,220	17	\$3,717,750	\$92,944	3	\$556,900	\$22,276
Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe 00004	15	\$4,332,247	\$288,816	\$112,655	13	\$4,042,347	\$101,059	2	\$289,900	\$11,596
The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	12	\$2,027,937	\$168,995	\$72,498	4	\$574,637	\$14,366	8	\$1,453,300	\$58,132
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	6	\$1,912,700	\$318,783	\$69,913	3	\$439,700	\$10,993	3	\$1,473,000	\$58,920
<i>Grand Total</i>	225	\$53,426,421	\$242,369	\$978,359	93	\$21,382,534	\$534,563	41	\$11,094,900	\$443,796

MTA - Office Buy Side Commission Fees Productivity Report - Grouped by City

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001 00004

Office	Total # / Sales\$ / Avg\$ / Fees\$				Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
Mesa										
Coldwell Banker, 2335 15th Ln., 00001	23	\$5,474,600	\$238,026	\$166,940	19	\$3,469,600	\$86,740	4	\$2,005,000	\$80,200
Re/max Homes, 3354 E Baseline Rd Ste 10, 00001	13	\$5,064,400	\$389,569	\$153,723	6	\$3,256,900	\$81,423	7	\$1,807,500	\$72,300
Equinox Realty Group, 811 78th St., 00001	20	\$4,274,650	\$213,733	\$115,220	17	\$3,717,750	\$92,944	3	\$556,900	\$22,276
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, 00001	6	\$1,912,700	\$318,783	\$69,913	3	\$439,700	\$10,993	3	\$1,473,000	\$58,920
<i>Mesa Total</i>	<i>94</i>	<i>\$16,726,350</i>	<i>\$269,780</i>	<i>\$505,795</i>	<i>45</i>	<i>\$10,883,950</i>	<i>\$272,099</i>	<i>17</i>	<i>\$5,842,400</i>	<i>\$233,696</i>
Tempe										
RE/MAX, 1142 N. Kyrene Ave. #22, 00004	24	\$5,471,700	\$227,988	\$162,756	18	\$3,740,800	\$93,520	6	\$1,730,900	\$69,236
Executives Realty Co., 10640 N 28th Dr #5, 00004	21	\$3,919,200	\$186,629	\$124,656	13	\$2,140,800	\$53,520	8	\$1,778,400	\$71,136
Get R' Dun Realty, 5800 W. Baseline Rd. #300, 00004	15	\$4,332,247	\$288,816	\$112,655	13	\$4,042,347	\$101,059	2	\$289,900	\$11,596
The Best Real Estate, 2432 W. Peoria Ave Ste 1081, 00004	12	\$2,027,937	\$168,995	\$72,498	4	\$574,637	\$14,366	8	\$1,453,300	\$58,132
<i>Tempe Total</i>	<i>131</i>	<i>\$15,751,084</i>	<i>\$218,765</i>	<i>\$472,565</i>	<i>48</i>	<i>\$10,498,584</i>	<i>\$262,465</i>	<i>24</i>	<i>\$5,252,500</i>	<i>\$210,100</i>
<i>Grand Total</i>	<i>225</i>	<i>\$53,426,421</i>	<i>\$242,369</i>	<i>\$978,359</i>	<i>93</i>	<i>\$21,382,534</i>	<i>\$534,563</i>	<i>41</i>	<i>\$11,094,900</i>	<i>\$443,796</i>

MTA - Office Buy Side Commission Fees Productivity Report - Grouped by Zip Code

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory Master by Zip Code 00001 00004

Office	Total # / Sales\$ / Avg\$ / Fees\$				Buying Side (BS) # / Sales\$ / Fee\$			Double Dip (DD) # / Sales\$ / Fee\$		
00001										
Coldwell Banker, 2335 15th Ln., Mesa 00001	23	\$5,474,600	\$238,026	\$166,940	19	\$3,469,600	\$86,740	4	\$2,005,000	\$80,200
Re/max Homes, 3354 E Baseline Rd Ste 10, Mesa 00001	13	\$5,064,400	\$389,569	\$153,723	6	\$3,256,900	\$81,423	7	\$1,807,500	\$72,300
Equinox Realty Group, 811 78th St., Mesa 00001	20	\$4,274,650	\$213,733	\$115,220	17	\$3,717,750	\$92,944	3	\$556,900	\$22,276
The MTA Group Realty, 1114 E. Baseline Rd Ste 1, Mesa 00001	6	\$1,912,700	\$318,783	\$69,913	3	\$439,700	\$10,993	3	\$1,473,000	\$58,920
<i>00001 Total</i>	62	\$16,726,350	\$269,780	\$505,795	45	\$10,883,950	\$272,099	17	\$5,842,400	\$233,696
00004										
RE/MAX, 1142 N. Kyrene Ave. #22, Tempe 00004	24	\$5,471,700	\$227,988	\$162,756	18	\$3,740,800	\$93,520	6	\$1,730,900	\$69,236
Executives Realty Co., 10640 N 28th Dr #5, Tempe 00004	21	\$3,919,200	\$186,629	\$124,656	13	\$2,140,800	\$53,520	8	\$1,778,400	\$71,136
Get R' Dun Realty, 5800 W. Baseline Rd. #300, Tempe 00004	15	\$4,332,247	\$288,816	\$112,655	13	\$4,042,347	\$101,059	2	\$289,900	\$11,596
The Best Real Estate, 2432 W. Peoria Ave Ste 1081, Tempe 00004	12	\$2,027,937	\$168,995	\$72,498	4	\$574,637	\$14,366	8	\$1,453,300	\$58,132
<i>00004 Total</i>	72	\$15,751,084	\$218,765	\$472,565	48	\$10,498,584	\$262,465	24	\$5,252,500	\$210,100
<i>Grand Total</i>	134	\$32,477,434	\$242,369	\$978,359	93	\$21,382,534	\$534,563	41	\$11,094,900	\$443,796

MTA - Office Profile Report

CONFIDENTIAL
Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2004

Search: Territory Master by Zip Code 00002

Office:	BLS Realty
Address:	5010 E. 58th Pl. #5, Phoenix 00002
Office Phone:	480-659-6866
Office Fax:	480-659-6869

Sales Summary						
	#	Total	Avg	Min	Max	Fees
LS	3	\$1,109,900	\$369,967	\$179,900	\$710,000	\$27,748
BS	10	\$2,180,400	\$218,040	\$115,000	\$629,000	\$54,510
DD	1	\$99,900	\$99,900	\$99,900	\$99,900	\$3,996
Total	14	\$3,390,200				\$86,254

Listing Side Transactions (LS)...

Property Address	List Agent	SD	LD	Amount	Fees	Buy Agent	Buy Office
2239 W Hayward Av , Phoenix	Phyllis Wheatly	8/23/2004	7/31/2004	\$220,000	\$6,600	George Bush	Superstar Realty
722 N El Dorado Dr , Gilbert	Bobby Seale	5/14/2004	4/16/2004	\$179,900	\$5,397	Percy Matthews	The MTA Group Realty
5436 N 23 St , Phoenix	Bobby Seale	4/23/2004	1/13/2004	\$710,000	\$21,300	Orla Larson	Superstar Realty

Buying Side Transactions (BS)...

Property Address	Buy Agent	SD	LD	Amount	Fees	List Agent	List Office
2122 W Glendale Av , Phoenix	Phyllis Wheatly	10/29/2004	9/3/2004	\$120,000	\$3,600	Willis Jackson	The Best Real Estate
6456 W Puget Av , Glendale	Phyllis Wheatly	10/28/2004	10/28/2004	\$115,000	\$3,450	George Bush	Superstar Realty
4044 E. Joan De Arc Av , Phoenix	Phyllis Wheatly	8/25/2004	8/19/2004	\$134,000	\$4,020	Brit Hume	Arthur Realty
6722 N 12th Wy , Phoenix	Phyllis Wheatly	8/18/2004	7/9/2004	\$215,000	\$6,450	Betty Johnson	Arthur Realty
1507 N 62nd Pl , Mesa	Phyllis Wheatly	8/16/2004	5/21/2004	\$167,500	\$5,025	Michael Smack	Superstar Realty
3826 E Mercer Ln , Phoenix	Phyllis Wheatly	7/16/2004	5/3/2004	\$165,900	\$4,977	Joan Valentine	Arthur Realty
5206 E Calle Redonda St , Phoenix	Bobby Seale	6/3/2004	5/26/2004	\$629,000	\$18,870	Sam Walton	Big Time Investments Realty
727 W Gail Ct , Gilbert	Phyllis Wheatly	5/26/2004	4/18/2004	\$171,500	\$5,145	William Gates	Re/max Homes
25924 N 67th Dr , Peoria	Phyllis Wheatly	5/14/2004	4/15/2004	\$258,000	\$7,740	Steven Kamey	Superstar Realty
1934 E Dublin St , Gilbert	Phyllis Wheatly	4/29/2004	1/13/2004	\$204,500	\$6,135	Willis Jackson	The Best Real Estate

Double Dip Transactions (DD)...

Property Address	List Agent	SD	LD	Amount	Fees
5932 W Marlette Av , Glendale	Bobby Seale	10/20/2004	6/21/2004	\$99,900	\$5,994

MTA - Office Overall Commission Trend Report

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Sales Summary From 2003 To 2005

Search: Territory Master by Zip Code 00001 Overall

Office	Time Period	Sales Vol. \$	Transaction #	Comm. Fees \$	Sales Variance
Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$6,574,700	28	\$69,216	\$69,216
	2005	\$977,800	4	\$10,414	(\$58,803)
	Coldwell Banker Total	\$7,552,500	32	\$79,630	\$10,414
Equinox Realty Group - 811 78th St., Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$5,549,287	22	\$57,359	\$57,359
	2005	\$850,500	3	\$8,498	(\$48,860)
	Equinox Realty Group Total	\$6,399,787	25	\$65,857	\$8,498
Re/max Homes - 3354 E Baseline Rd Ste 10, Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$6,012,200	18	\$53,114	\$53,114
	2005	\$1,397,000	6	\$15,172	(\$37,941)
	Re/max Homes Total	\$7,409,200	24	\$68,286	\$15,172
The MTA Group Realty - 1114 E. Baseline Rd Ste 1, Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$2,153,700	10	\$23,996	\$23,996
	2005	\$3,114,800	4	\$19,961	(\$4,036)
	The MTA Group Realty Total	\$5,268,500	14	\$43,957	\$19,961
	Grand Total	\$26,629,987	95	\$257,731	

MTA - Office List Side Directed Commission Trend Report

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Sales Summary From 2003 To 2005

Search: Territory Master by Zip Code 00001 List Side

Office	Time Period	Sales Vol. \$	Transaction #	Comm. Fees \$	Sales Variance
Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$1,399,900	6	\$14,678	\$14,678
	2005	\$678,000	3	\$7,435	(\$7,243)
	Coldwell Banker Total	\$2,077,900	9	\$22,113	\$7,435
Equinox Realty Group - 811 78th St., Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$2,125,137	5	\$17,780	\$17,780
	2005	\$0	0	\$0	(\$17,780)
	Equinox Realty Group Total	\$2,125,137	5	\$17,780	\$0
Re/max Homes - 3354 E Baseline Rd Ste 10, Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$1,958,800	9	\$21,948	\$21,948
	2005	\$386,000	2	\$4,587	(\$17,360)
	Re/max Homes Total	\$2,344,800	11	\$26,535	\$4,587
The MTA Group Realty - 1114 E. Baseline Rd Ste 1, Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$1,705,800	7	\$18,028	\$18,028
	2005	\$1,650,000	1	\$9,099	(\$8,929)
	The MTA Group Realty Total	\$3,355,800	8	\$27,126	\$9,099
	Grand Total	\$9,903,637	33	\$93,554	

MTA - Office Buy Side Directed Commission Trend Report

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Sales Summary From 2003 To 2005

Search: Territory Master by Zip Code 00001 Buy Side

Office	Time Period	Sales Vol. \$	Transaction #	Comm. Fees \$	Sales Variance
Coldwell Banker - 2335 15th Ln., Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$3,169,800	18	\$38,781	\$38,781
	2005	\$299,800	1	\$2,979	(\$35,803)
	Coldwell Banker Total	\$3,469,600	19	\$41,760	\$2,979
Equinox Realty Group - 811 78th St., Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$2,867,250	14	\$32,926	\$32,926
	2005	\$850,500	3	\$8,498	(\$24,428)
	Equinox Realty Group Total	\$3,717,750	17	\$41,424	\$8,498
Re/max Homes - 3354 E Baseline Rd Ste 10, Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$3,138,900	5	\$21,078	\$21,078
	2005	\$118,000	1	\$1,805	(\$19,273)
	Re/max Homes Total	\$3,256,900	6	\$22,883	\$1,805
The MTA Group Realty - 1114 E. Baseline Rd Ste 1, Mesa 00001					
	2003	\$0	0	\$0	\$0
	2004	\$279,900	2	\$3,838	\$3,838
	2005	\$159,800	1	\$2,065	(\$1,772)
	The MTA Group Realty Total	\$439,700	3	\$5,903	\$2,065
	Grand Total	\$10,883,950	45	\$111,971	

MTA - Territory Overall Commission Fees Productivity Report

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Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory

Territory Name	Total					Listing Side (LS)				Buying Side (BS)				Double Dip (DD)			
	#	Sales\$	Avg\$	Fees\$	%	#	Sales\$	Fees\$	%	#	Sales\$	Fee\$	%	#	Sales\$	Fee\$	%
Jill - Sales Rep 4	393	\$107,149,876	\$272,646	\$3,109,083	39 %	154	\$39,900,547	\$997,514	38 %	141	\$38,560,234	\$964,006	38 %	98	\$28,689,095	\$1,147,564	40 %
Juan - Sales Rep 3	262	\$79,993,442	\$305,318	\$2,351,385	29 %	95	\$28,495,197	\$712,380	27 %	93	\$28,061,650	\$701,541	28 %	74	\$23,436,595	\$937,464	33 %
Mary - Sales Rep 1	225	\$53,426,421	\$237,451	\$1,502,084	19 %	91	\$20,948,987	\$523,725	20 %	93	\$21,382,534	\$534,563	21 %	41	\$11,094,900	\$443,796	15 %
John - Sales Rep 2	152	\$37,288,217	\$245,317	\$1,060,930	13 %	64	\$16,185,696	\$404,642	15 %	51	\$12,520,876	\$313,022	12 %	37	\$8,581,645	\$343,266	12 %
<i>Grand Total</i>	1032	\$277,857,956	\$269,242	\$8,023,482		404	\$105,530,427	\$2,638,261		378	\$100,525,294	\$2,513,132		250	\$71,802,235	\$2,872,089	

MTA - Territory Overall Commission Fees Productivity Report - Grouped By Zip Code

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Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory

Zip Code	Total					Listing Side (LS)					Buying Side (BS)					Double Dip (DD)	
	#	Sales\$	Avg\$	Fees\$	%	#	Sales\$	Fees\$	%	#	Sales\$	Fee\$	%	#	Sales\$	Fee\$	
Jill - Sales Rep 4																	
00003	110	\$42,705,225	\$388,229	\$1,290,455	42 %	31	\$12,309,501	\$307,738	31 %	42	\$15,540,774	\$388,519	40 %	37	\$14,854,950	\$594,198	52 %
00002	152	\$37,288,217	\$245,317	\$1,060,930	34 %	64	\$16,185,696	\$404,642	41 %	51	\$12,520,876	\$313,022	32 %	37	\$8,581,645	\$343,266	30 %
00004	131	\$27,156,434	\$207,301	\$757,698	24 %	59	\$11,405,350	\$285,134	29 %	48	\$10,498,584	\$262,465	27 %	24	\$5,252,500	\$210,100	18 %
Jill - Sales Rep 4 Total	393	\$107,149,876	\$704,933	\$3,109,083		154	\$39,900,547	\$997,514		141	\$38,560,234	\$964,006		98	\$28,689,095	\$1,147,564	
John - Sales Rep 2																	
00002	152	\$37,288,217	\$245,317	\$1,060,930	100 %	64	\$16,185,696	\$404,642	100 %	51	\$12,520,876	\$313,022	100 %	37	\$8,581,645	\$343,266	100 %
John - Sales Rep 2 Total	152	\$37,288,217	\$245,317	\$1,060,930		64	\$16,185,696	\$404,642		51	\$12,520,876	\$313,022		37	\$8,581,645	\$343,266	
Juan - Sales Rep 3																	
00003	110	\$42,705,225	\$388,229	\$1,290,455	55 %	31	\$12,309,501	\$307,738	43 %	42	\$15,540,774	\$388,519	55 %	37	\$14,854,950	\$594,198	63 %
00002	152	\$37,288,217	\$245,317	\$1,060,930	45 %	64	\$16,185,696	\$404,642	57 %	51	\$12,520,876	\$313,022	45 %	37	\$8,581,645	\$343,266	37 %
Juan - Sales Rep 3 Total	262	\$79,993,442	\$526,273	\$2,351,385		95	\$28,495,197	\$712,380		93	\$28,061,650	\$701,541		74	\$23,436,595	\$937,464	
Mary - Sales Rep 1																	
00004	131	\$27,156,434	\$207,301	\$757,698	50 %	59	\$11,405,350	\$285,134	54 %	48	\$10,498,584	\$262,465	49 %	24	\$5,252,500	\$210,100	47 %
00001	94	\$26,269,987	\$279,468	\$744,386	50 %	32	\$9,543,637	\$238,591	46 %	45	\$10,883,950	\$272,099	51 %	17	\$5,842,400	\$233,696	53 %
Mary - Sales Rep 1 Total	225	\$53,426,421	\$568,366	\$1,502,084		91	\$20,948,987	\$523,725		93	\$21,382,534	\$534,563		41	\$11,094,900	\$443,796	
Grand Total	1032	\$277,857,956	\$2,955,936	\$8,023,482		404	\$105,530,427	\$2,638,261		378	\$100,525,294	\$2,513,132		250	\$71,802,235	\$2,872,089	

MTA - Territory List Side Commission Fees Productivity Report

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Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory

Territory Name	Total					Listing Side (LS)				Double Dip (DD)			
	#	Sales\$	Avg\$	Fees\$	%	#	Sales\$	Fees\$	%	#	Sales\$	Fees\$	%
Jill - Sales Rep 4	252	\$68,589,642	\$272,181	\$2,145,077	39 %	154	\$39,900,547	\$997,514	38 %	98	\$28,689,095	\$1,147,564	38 %
Juan - Sales Rep 3	169	\$51,931,792	\$307,289	\$1,649,844	29 %	95	\$28,495,197	\$712,380	27 %	74	\$23,436,595	\$937,464	28 %
Mary - Sales Rep 1	132	\$32,043,887	\$242,757	\$967,521	19 %	91	\$20,948,987	\$523,725	20 %	41	\$11,094,900	\$443,796	21 %
John - Sales Rep 2	101	\$24,767,341	\$245,221	\$747,908	13 %	64	\$16,185,696	\$404,642	15 %	37	\$8,581,645	\$343,266	12 %
<i>Grand Total</i>	654	\$177,332,662	\$271,151	\$5,510,350		404	\$105,530,427	\$2,638,261		250	\$71,802,235	\$2,872,089	

MTA - Territory List Side Commission Fees Productivity Report - Grouped By Zip Code

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Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory

Zip Code	Total					Listing Side (LS)				Double Dip (DD)			
	#	Sales\$	Avg\$	Fees\$	%	#	Sales\$	Fees\$	%	#	Sales\$	Fee\$	%
Jill - Sales Rep 4													
00003	68	\$27,164,451	\$399,477	\$901,936	42 %	31	\$12,309,501	\$307,738	31 %	37	\$14,854,950	\$594,198	52 %
00002	101	\$24,767,341	\$245,221	\$747,908	35 %	64	\$16,185,696	\$404,642	41 %	37	\$8,581,645	\$343,266	30 %
00004	83	\$16,657,850	\$200,697	\$495,234	23 %	59	\$11,405,350	\$285,134	29 %	24	\$5,252,500	\$210,100	18 %
Jill - Sales Rep 4 Total	252	\$68,589,642	\$679,105	\$2,145,077		154	\$39,900,547	\$997,514		98	\$28,689,095	\$1,147,564	
John - Sales Rep 2													
00002	101	\$24,767,341	\$245,221	\$747,908	100 %	64	\$16,185,696	\$404,642	100 %	37	\$8,581,645	\$343,266	100 %
John - Sales Rep 2 Total	101	\$24,767,341	\$245,221	\$747,908		64	\$16,185,696	\$404,642		37	\$8,581,645	\$343,266	
Juan - Sales Rep 3													
00003	68	\$27,164,451	\$399,477	\$901,936	55 %	31	\$12,309,501	\$307,738	43 %	37	\$14,854,950	\$594,198	63 %
00002	101	\$24,767,341	\$245,221	\$747,908	45 %	64	\$16,185,696	\$404,642	57 %	37	\$8,581,645	\$343,266	37 %
Juan - Sales Rep 3 Total	169	\$51,931,792	\$514,176	\$1,649,844		95	\$28,495,197	\$712,380		74	\$23,436,595	\$937,464	
Mary - Sales Rep 1													
00004	83	\$16,657,850	\$200,697	\$495,234	51 %	59	\$11,405,350	\$285,134	54 %	24	\$5,252,500	\$210,100	47 %
00001	49	\$15,386,037	\$314,001	\$472,287	49 %	32	\$9,543,637	\$238,591	46 %	17	\$5,842,400	\$233,696	53 %
Mary - Sales Rep 1 Total	132	\$32,043,887	\$653,957	\$967,521		91	\$20,948,987	\$523,725		41	\$11,094,900	\$443,796	
Grand Total	654	\$177,332,662	\$3,619,034	\$5,510,350		404	\$105,530,427	\$2,638,261		250	\$71,802,235	\$2,872,089	

MTA - Territory Buy Side Commission Fees Productivity Report

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Not For Distribution

Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory

Territory Name	Total					Buying Side (BS)				Double Dip (DD)			
	#	Sales\$	Avg\$	Fees\$	%	#	Sales\$	Fee\$	%	#	Sales\$	Fee\$	
Mary - Sales Rep 1	134	\$32,477,434	\$144,344	\$978,359	18 %	93	\$21,382,534	\$534,563	21 %	41	\$11,094,900	\$443,796	15 %
John - Sales Rep 2	88	\$21,102,521	\$138,832	\$656,288	12 %	51	\$12,520,876	\$313,022	12 %	37	\$8,581,645	\$343,266	12 %
Juan - Sales Rep 3	167	\$51,498,245	\$196,558	\$1,639,005	30 %	93	\$28,061,650	\$701,541	28 %	74	\$23,436,595	\$937,464	33 %
Jill - Sales Rep 4	239	\$67,249,329	\$171,118	\$2,111,570	39 %	141	\$38,560,234	\$964,006	38 %	98	\$28,689,095	\$1,147,564	40 %
<i>Grand Total</i>	628	\$172,327,529	\$274,407	\$5,385,222		378	\$100,525,294	\$2,513,132		250	\$71,802,235	\$2,872,089	

MTA - Territory Buy Side Commission Fees Productivity Report - Grouped By Zip Code

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Sales Summary From 1/2/2004 To 11/18/2005

Search: Territory

Zip Codes	Total					Buying Side (BS)					Double Dip (DD)											
	#	Sales\$	Avg\$	Fees\$	%	#	Sales\$	Fee\$	%	#	Sales\$	Fee\$	%									
Jill - Sales Rep 4																						
00003	79	\$30,395,724	\$384,756	\$982,717	47 %	42	\$15,540,774	\$388,519	40 %	37	\$14,854,950	\$594,198	52 %									
00002	88	\$21,102,521	\$239,801	\$656,288	31 %	51	\$12,520,876	\$313,022	32 %	37	\$8,581,645	\$343,266	30 %									
00004	72	\$15,751,084	\$218,765	\$472,565	22 %	48	\$10,498,584	\$262,465	27 %	24	\$5,252,500	\$210,100	18 %									
Jill - Sales Rep 4 Total										239	\$67,249,329	\$764,197	\$2,111,570		141	\$38,560,234	\$964,006		98	\$28,689,095	\$1,147,564	
John - Sales Rep 2																						
00002	88	\$21,102,521	\$239,801	\$656,288	100 %	51	\$12,520,876	\$313,022	100 %	37	\$8,581,645	\$343,266	100 %									
John - Sales Rep 2 Total										88	\$21,102,521	\$239,801	\$656,288		51	\$12,520,876	\$313,022		37	\$8,581,645	\$343,266	
Juan - Sales Rep 3																						
00003	79	\$30,395,724	\$384,756	\$982,717	60 %	42	\$15,540,774	\$388,519	55 %	37	\$14,854,950	\$594,198	63 %									
00002	88	\$21,102,521	\$239,801	\$656,288	40 %	51	\$12,520,876	\$313,022	45 %	37	\$8,581,645	\$343,266	37 %									
Juan - Sales Rep 3 Total										167	\$51,498,245	\$585,207	\$1,639,005		93	\$28,061,650	\$701,541		74	\$23,436,595	\$937,464	
Mary - Sales Rep 1																						
00001	62	\$16,726,350	\$269,780	\$505,795	52 %	45	\$10,883,950	\$272,099	51 %	17	\$5,842,400	\$233,696	53 %									
00004	72	\$15,751,084	\$218,765	\$472,565	48 %	48	\$10,498,584	\$262,465	49 %	24	\$5,252,500	\$210,100	47 %									
Mary - Sales Rep 1 Total										134	\$32,477,434	\$523,830	\$978,359		93	\$21,382,534	\$534,563		41	\$11,094,900	\$443,796	
Grand Total										628	\$172,327,529	\$2,779,476	\$5,385,222		378	\$100,525,294	\$2,513,132		250	\$71,802,235	\$2,872,089	